LEBANON UTILITIES 2019 BUDGET - FINAL

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Lebanon Electric Utility

2019 Budget - Final

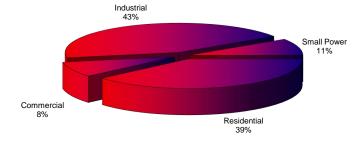
Revenues

| | Actual | Budget | 8 Months | Rolling | Proposed |
|---------------------------------|----------------------|----------------------|---------------------|----------------------|----------------------|
| - | 2017 | 2018 | 2018 | 12 Months | 2019 |
| Operating Revenue | | | | | |
| Residential | 8,239,644 | 8,122,284 | 5,952,264 | 8,561,237 | 8,821,596 |
| Commercial | 1,874,589 | 1,834,176 | 1,271,469 | 1,890,976 | 1,915,764 |
| Industrial | 9,811,887 | 9,613,490 | 6,630,669 | 9,822,838 | 9,971,206 |
| Small Power | 2,174,259 111,362 | 2,163,779 107,543 | 1,387,590 73,505 | 2,087,298 111,544 | 2,102,642 111,874 |
| Street & Highway Lighting | | | | | |
| Security Lights | 59,951 | 58,130 | 38,175 | 58,586 | 58,433 |
| Interdepartmental | 102,072 89,990 | 101,222 91,281 | 81,651 60,243 | 113,765 | 119,158 |
| Late Penalties | | | | 87,336 | 89,630 |
| Total Revenue from Sales | 22,463,754 | 22,091,905 | 15,495,566 | 22,733,580 | 23,190,303 |
| Other Revenue | | | | | |
| Interest | 24,959 | 23,104 | 17,077 | 26,734 | 26,175 |
| Other | 367,287 | 185,923 | 215,232 | 306,886 | 317,632 |
| Total Other Revenues | 392,246 | 209,027 | 232,309 | 333,620 | 343,806 |
| Total Revenue | 22,856,000 | 22,300,932 | 15,727,875 | 23,067,200 | 23,534,110 |

Note: A growth factor of 2% and an estimated decrease of 1.1% in purchased power was used in determining the proposed 2019 revenues. The (1.1)% will be passed on to the customers via the ECA.

The 10 year planning study shows growth in the range of 1.8% to 3.5%.

Projected Operating Revenue by Rate Class



| Rate Class | Number of Customers |
|---------------------|------------------------|
| Residential | 7,800 |
| Commercial | 948 |
| Commercial - Sm Pwr | 254 |
| Industrial - Lg Pwr | 122 |
| Municipal | 62 |
| Total | 9,186 |
| | (As of 08-18) |

Revenues/Expenses

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|---------|
| On and the Demande | | | | | | - |
| Operating Revenues Residential | 9 220 644 | 0 100 004 | 5.052.264 | 9.561.327 | 9 921 506 | (1) (2) |
| Commercial | 8,239,644 | 8,122,284 | 5,952,264 | 8,561,237 | 8,821,596 | (1),(2) |
| | 1,874,589 | 1,834,176 | 1,271,469 | 1,890,976 | 1,915,764 | (1),(2) |
| Industrial Small Power | 9,811,887 2,174,259 | 9,613,490 2,163,779 | 6,630,669 1,387,590 | 9,822,838 2,087,298 | 9,971,206 2,102,642 | (1),(2) |
| | | 107,543 | | | | (1),(2) |
| Street & Highway Lighting Security Lights | 111,362 | 58,130 | 73,505 38,175 | 111,544 | 111,874 | (1),(2) |
| Interdepartmental | 59,951 | | 38,173 81,651 | 58,586 113,765 | 58,433 119,158 | (1),(2) |
| Late Penalties | 102,072 | 101,222 | * | | | (1),(2) |
| Total Operating Revenue | 89,990 22,463,754 | 91,281 22,091,905 | 60,243 15,495,566 | 87,336 22,733,580 | 89,630 23,190,303 | (1),(2) |
| | 22,403,734 | 22,091,903 | 13,493,300 | 22,733,380 | 23,170,303 | - |
| Other Revenue | | | | | | |
| Other | 367,287 | 185,923 | 215,232 | 306,886 | 317,632 | (3) |
| Total Other Revenue | 367,287 | 185,923 | 215,232 | 306,886 | 317,632 | - |
| Total Revenue (less Interest) | 22,831,041 | 22,277,828 | 15,710,798 | 23,040,466 | 23,507,935 | _ |
| Purchased Services | | | | | | |
| Purchased Power | 17,164,728 | 16,777,948 | 11,724,524 | 17,237,071 | 17,564,805 | (4) |
| Telephone | 17,591 | 16,725 | 13,248 | 20,199 | 20,436 | () |
| Contractual Services - Testing | 139,360 | 7,500 | 5,267 | 5,802 | 192,500 | (5) |
| Contractual Services - IT | 67,941 | 65,136 | 45,320 | 54,168 | 83,823 | (6) |
| Contractual Services - Other | 225,214 | 199,512 | 234,269 | 323,082 | 208,259 | (7) |
| Accounting Fees | 237 | 11,100 | 23,871 | 23,871 | 13,500 | (8) |
| Engineering Fees | 51,669 | 50,000 | 8,612 | 46,196 | 30,000 | (9) |
| Legal Fees | 63,659 | 57,719 | 26,102 | 49,339 | 45,131 | (10) |
| Utilities | 45,332 | 44,993 | 29,302 | 43,703 | 44,705 | (11) |
| Total Purchased Services | 17,775,731 | 17,230,633 | 12,110,515 | 17,803,431 | 18,203,159 | |
| Wages & Benefits | | | | | | |
| Operation Supervision | 131,011 | 119,707 | 100,336 | 156,623 | 155,019 | (12) |
| Engineering | 159,933 | 153,940 | 62,734 | 106,953 | 101,188 | (12) |
| Line Work | 444,474 | 437,184 | 313,577 | 470,099 | 484,476 | (12) |
| Bond Work | 2,184 | 2,999 | 0 | 0 | 0 | (12) |
| Line Locating | 19,471 | 19,610 | 11,015 | 17,677 | 17,018 | (12) |
| Mapping | 7,556 | 6,331 | 2,139 | 6,691 | 3,305 | (12) |
| Tree Trimming | 629 | 187 | 0 | 493 | 0 | (12) |
| Meter Reading | 63,377 | 64,771 | 43,000 | 63,601 | 69,435 | (12) |
| Billing | 22,553 | 21,633 | 15,122 | 23,275 | 26,596 | (12) |
| Administrative | 143,299 | 169,570 | 121,079 | 175,794 | 187,067 | (12) |
| Office Personnel | 98,190 | 148,673 | 56,146 | 90,838 | 90,466 | (12) |
| Sick/Vacation Pay | 180,246 | 168,353 | 112,759 | 188,378 | 174,213 | (12) |
| FICA Taxes | 101,407 | 111,984 | 62,528 | 97,242 | 97,697 | (12) |
| Group Insurance | 400,582 | 500,889 | 302,818 | 429,031 | 454,227 | (13) |
| Pension | 272,492 | 189,769 | 123,900 | 273,774 | 185,850 | (14) |
| Miscellaneous Payroll | 81,788 | 94,836 | 28,880 | 49,224 | 44,620 | (12) |
| Total Wages & Benefits | 2,129,192 | 2,210,436 | 1,356,033 | 2,149,693 | 2,091,177 | |

Revenues/Expenses (Cont.)

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | |
|---|----------------|----------------------------|---------------------|-----------------------------|----------------------------|------|
| Operating Supplies & Expense | | | _ | | | |
| Station Expenses | 3,362 | 2,501 | 144 | 144 | 184 | |
| Street Lights and Signals | 9,114 | 8,703 | 3,926 | 6,260 | 6,196 | |
| Security Lights | 271 | 894 | 2,104 | 2,255 | 2,760 | |
| Meter Expense | 12,730 | 8,236 | 10,895 | 15,544 | 6,262 | (15) |
| Meter Repair & Maintenance | 0 | 0 | 516 | 342 | 569 | |
| Tools & Equipment | 30,356 | 19,807 | 16,600 | 28,576 | 27,273 | |
| Safety Equipment | 17,949 | 14,172 | 869 | 11,913 | 6,740 | |
| Rents | 0 | 1,000 | 4,397 | 4,397 | 5,606 | |
| Maintenance of Lines | 135,461 | 90,700 | 47,145 | 108,812 | 91,560 | |
| Maintenance of Transformers | 0 | 2,000 | 237 | 237 | 302 | (16) |
| Maintenance of Station Equipment | 13,238 | 1,399 | 8,074 | 21,360 | 17,070 | |
| Fiber | 0 | 0 | 0 | 0 | 0 | |
| General Maintenance | 35,556 | 25,124 | 23,341 | 32,970 | 34,671 | (17) |
| Office Supplies | 7,293 | 7,460 | 4,018 | 6,613 | 6,446 | |
| Janitorial Services | 17,824 | 17,824 | 11,811 | 17,982 | 17,824 | |
| Interior Landscaping | 0 | 177 | 0 | 0 | 177 | |
| Exterior Landscaping | 2,361 | 1,979 | 3,188 | 3,577 | 2,509 | |
| Computer Equipment | 8,403 | 6,471 | 3,617 | 5,883 | 7,750 | |
| Software Expense | 10,071 | 6,510 | 12,794 | 15,824 | 12,251 | |
| Maintenance Agreements | 47,778 | 81,769 | 99,984 | 105,809 | 73,971 | (18) |
| Dues & Subscriptions | 11,776 | 13,418 | 12,024 | 12,092 | 13,907 | |
| Postage | 780 | 519 | 797 | 1,330 | 1,288 | |
| Insurance | 57,449 | 65,207 | 75,982 | 69,502 | 77,502 | |
| Conference & Training | 45,704 | 48,994 | 16,510 | 28,622 | 43,977 | |
| Promotion | 1,676 | 10,219 | 867 | 1,029 | 6,211 | |
| Employee Recognition | 659 | 1,550 | 154 | 201 | 1,550 | |
| Transportation | 31,099 | 29,267 | 17,366 | 28,612 | 27,877 | |
| Uniforms | 21,057 | 20,507 | 12,937 | 13,097 | 16,576 | |
| SCADA Expense | 78 | 93 | 129 | 129 | 164 | |
| Payment in Lieu of Taxes | 164,899 | 156,820 | 117,867 | 183,987 | 180,337 | |
| Depreciation Expense | 828,915 | 868,303 | 610,333 | 901,913 | 933,809 | |
| Amortization of Deferred Costs | (12,484) | (12,480) | (8,323) | (12,480) | (12,480) | |
| Gross Income Tax | 324,200 | 317,334 | 157,000 | 333,200 | 332,095 | (19) |
| Bad Debt Expense | 116,147 | 110,460 | 0 | 0 | 57,976 | (20) |
| Lease Rental Payments - Principal | 68,913 | 70,680 | 70,680 | 70,680 | 72,447 | (21) |
| Lease - Copiers/Printers | 4,091 | 4,067 | 2,659 | 3,955 | 4,051 | |
| Bank Fees - Credit Card | 39,447 | 39,703 | 27,587 | 41,123 | 42,077 | |
| Miscellaneous Total Operating Supplies & Expense | 2,156,755 | 73,442 2,114,829 | 34,078 1,402,307 | 106,017 2,171,507 | 81,705 2,201,191 | |
| Total Expenses | 22,061,678 | 21,555,898 | 14,868,855 | 22,124,631 | 22,495,527 | |
| Onesating Income | 760 262 | | <u> </u> | | 1 012 400 | |
| Operating Income | 769,363 | 721,930 | 841,943 | 915,835 | 1,012,408 | |
| Interest Interest Revenue | 24,959 | 23,104 | 17,077 | 26,734 | 26,175 | |
| Interest Revenue Interest Expense | (356,148) | (338,248) | (230,764) | (343,708) | (320,007) | (22) |
| Total Interest Revenue (Expense) | (331,189) | (315,144) | (213,687) | (316,974) | (293,832) | (22) |
| Extraordinary Items | | | | | | |
| Gain on Sale of Assets | 0 | 0 | 0 | 0 | 0 | |
| Loss on Sale of Assets | (28,405) | (7,500) | (938,325) | (964,434) | (25,000) | |
| Total Extraordinary Items | (28,405) | (7,500) | (938,325) | (964,434) | (25,000) | |
| Net Margin | 409,769 | 399,286 | (310,069) | (365,573) | 693,576 | |

Notes to Proposed Revenue and Expenses

| Note | Description |
|------|---|
| (1) | A growth factor of 2% was used in determining the proposed 2019 revenues. |
| (2) | An estimated average <u>decrease</u> in purchased power costs of 1.1%. This will be passed on to customers via the tracker adjustment. |
| (3) | This amount includes miscellaneous revenue such as pole attachments and the sale of scrap metal. |
| (4) | A 1.1% <u>decrease</u> in purchased power costs has been estimated using estimates by IMPA. Again, this will be passed to customers via the tracker adjustment factor. |
| (5) | Testing includes \$7,500 for meter testing and \$185,000 for substation testing. |
| (6) | Contractual Services for IT - 2019 is the first year of the new agreement. |
| (7) | Estimated amount for miscellaneous contractual services needed by the different departments. Also, includes amounts for a new billing/CRM system and \$75,000 for contracting out tree trimming. |
| (8) | Accounting fees include State Board of Accounts audit costs. |
| (9) | Includes the use of Spectrum for engineering services assistance. The services include engineering services, relay engineering, doble client, civil engineering, system study confirmation, and operational and engineering insight. This amount only represents the operational portion of work to be performed. |
| (10) | General legal counsel. |
| (11) | Electric's portion of shared utility bills along with all utility bills for their individual facility. The new Electric Operations Building has been factored in also. |
| (12) | Assumes a 3% increase to be split between inflation and merit. |
| (13) | Due to changes made in the employee make up assumes a 0% increase in group health insurance. |
| (14) | Funding of the Defined Benefit Plan and the Defined Contribution Plan. No increase budgeted. |
| (15) | Miscellaneous meter expenses only. With the implementation of AMI all meters have been capitalized, however, endpoints or other parts may need to be replaced. |
| (16) | Transformer maintenance is used for refurbishments of existing transformers. |
| (17) | Estimated and then allowed for the usual winter contingencies. |

Notes to Proposed Revenue and Expenses (Cont.)

| Note | Description |
|------|---|
| (18) | General maintenance agreements on items such as SCADATA, SCATA, Northstar, Microsoft, m-care and other misc. systems. |
| (19) | Utility receipts tax is equal to 1.2% of total revenues. |
| (20) | A bad debt allowance has been set at .25%. |
| (21) | Lease rental principal on municipal building. |
| (22) | Lease rental interest on municipal building plus interest on 2013 Revenue Bonds. |

Capital Additions

| Item | Class | Description | Code | Amount | Notes |
|------|-------|--|------|-----------|---------|
| 1 | A | 69KV - South Loop - Secondary transmission service point from Duke to Central Sub. | 3 | 1,400,000 | |
| 2 | В | Automated Distribution - Enables circuits to switch automatically to reduce outage time. | 1 | 260,000 | |
| 3 | D | Bucket Truck - Replacement of Ford 550 Service truck (Truck #8). | 2 | 190,000 | (a),(b) |
| 4 | С | Service to New Facilities - Ongoing service extensions for new customers (est. 45 homes, 6 commercial, 3 industrial). | 1 | 150,000 | |
| 5 | С | New and Replacement Transformers - Ongoing transformer purchase allotment for new units (customer driven). | 2 | 125,000 | |
| 6 | С | New & Replacement of Underground Primary Conductor - Targeted underground cable replacement based on failures and outage reports (est. 1,000' 3*, 3,000' 1*). | 2 | 100,000 | |
| 7 | A | 69KV Re-route and Retire Lau Substation - Lau Substation was put in service in 1971 as a temporay. It is time to retire it. | 2 | 100,000 | |
| 8 | A | System Upgrades and Improvements - 1252 and 1272 upgrades and 3 phase reclosure for the 1243 | 2 | 100,000 | |
| 9 | C | Electric's Portion of the IT Budget - The estimated cost to the Electric Utility for IT Functions. | 1 | 68,920 | |
| 10 | A | SCADA Upgrade - Replace all RTU's and associated equipment. | 2 | 50,000 | |
| 11 | C | AMI - Ongoing program for replacement of meter infrastructure. | 1 | 50,000 | |
| 12 | A | SF6 Breaker Refurbish - Refurbish 69Kv breaker at North Sub. | 2 | 25,000 | |
| 13 | A | Wire Trailer - Replace single reeel trailor with tensioning brakes for wire installation (replaces 1997 trailer). | 2 | 16,000 | |
| 14 | A | New & Replacement Test and Monitoring Equipment - Substation testing and monitoring equipment including CT tester refurbishing. | 2 | 15,000 | |

Capital Additions (Cont.)

| Item | Class | Description | | Code | Amount | Notes |
|----------------|------------------|----------------------|---|----------|---|---------|
| 15 | C | | ware - GIS work order ng software upgrades and | 1 | 15,000 | |
| 16 | D | Vehicles - Electric' | n of Administration s portion of administrative in agreement with our vehicle | 2 | - | (a),(b) |
| | | | TOTAI | | 2,664,920 | |
| | | | Operational C Other Bond | ash Flow | 543,920 721,000 1,400,000 | |
| | | | TOTAL | | 2,664,920 | |
| Code: 1 2 3 4 | Reserv Bondir | | Accomplish f Ongoing Prog | | stem Integrity Improvement of System Integri rt Term & Vehicles/Equipment | |

Notes:

- (a) Cost does not reflect money received from sale of old vehicle/equipment.
- (b) Included in 10 year replacement plan.(c) Cost estimates provided by engineering consultant.
- (d) May include capitalized labor.

^{**}These figures do not include any future or anticipated annexation.

Capital Projects - 5 Years Beyond Fiscal Year 2019

| Item | Description | Projected 2020 | Projected 2021 | Projected 2022 | Projected 2023 | Projected 2024 | Total Amount |
|------|--|----------------|--|---|---|--|-----------------|
| 1 | System Model Future Projects | 270,000 | 275,000 | 370,000 | 250,000 | 250,000 | 1,415,000 |
| 1 | On-going system improvements to provide operational flexibility. | | Automated Switching Devices - Group C | Reconductor 69kv Lines from Central to West. | Reconductor 69kv Lines from West to North. | Reconductor 69kv Lines from North to Central. | 1,413,000 |
| 2 | Residential Subdivisions | 100,000 | 110,000 | 120,000 | 144,000 | 163,000 | 637,000 |
| | Install electric utility service facilities. | | | | | | |
| 3 | 10 Year Vehicle Replacement Program | 240,850 | 10,850 | 4,167 | 30,133 | 217,250 | 503,250 |
| | Ongoing program and includes electric's portion of multi- departmental vehicle/equipment replacement program- five of ten | years. | | | | | |
| 4 | New and Replacement Transformers | 64,000 | 70,000 | 77,000 | 87,000 | 98,000 | 396,000 |
| | Both O.H. and pad mounted types. | | | | | | |
| 5 | Replacement Program for Deteriorated Cable | 42,000 | 46,000 | 50,000 | 55,000 | 62,000 | 255,000 |
| | On-going program to replace deteriorated cable. | | | | | | |
| 6 | AMI Replacement Program | 50,000 | 50,000 | 50,000 | 50,000 | 50,000 | 250,000 |
| | On-going program to replace old AMR Meters and upgrade to AMI and for new business. | | | | | | |
| 7 | IT Budget | 4,650 | 26,350 | 20,150 | 4,650 | 4,650 | 60,450 |
| | On-going program. See IT 5-year capital budget for breakdown. | | | | | | |

Capital Projects - 5 Years Beyond Fiscal Year 2019

| Item | Description | Projected 2020 | Projected 2021 | Projected 2022 | Projected 2023 | Projected 2024 | Total Amount |
|------|---|----------------|----------------|----------------|----------------|----------------|-----------------|
| 8 | SCADA, Pictometry & Engineering Software Additions and enhancements to existing software. | 2,500 | 2,500 | 2,500 | 2,500 | 2,500 | 12,500 |
| | Totals | 774,000 | 590,700 | 693,817 | 623,283 | 847,400 | 3,529,200 |

^{**}These figures do not include any future or anticipated annexation.

Electric Utility
Projected Cash Analysis

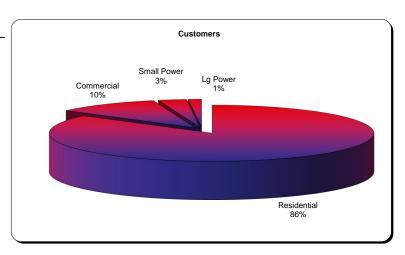
| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|--|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| Total Cash & Investments - Beginning of Year | | | _ | | | |
| Not Restricted by Ordinance/Regulation | 7,547,349 | 5,979,815 | 6,490,281 | 7,382,728 | 8,381,274 | 9,674,573 |
| Add: | | | | | | |
| Projected Operating Income (A) Interest | 23,507,935 26,175 | 24,626,912 29,899 | 25,799,153 32,451 | 27,027,193 36,914 | 28,313,688 41,906 | 29,661,419 48,373 |
| Depreciation | 933,809 | 952,486 | 971,535 | 990,966 | 1,010,785 | 1,031,001 |
| Less: | | | | | | |
| Projected Operational Expenses (B) | (22,495,527) | (23,458,336) | (24,462,352) | (25,509,341) | (26,601,141) | (27,739,670) |
| Bond Principal and Interest | (875,006) | (866,496) | (857,641) | (853,369) | (848,657) | (848,398) |
| Estimated Cash & Investments Before Capital Expenditures | | | | | | |
| Not Restricted by Ordinance/Regulation | 8,644,735 | 7,264,281 | 7,973,428 | 9,075,091 | 10,297,856 | 11,827,298 |
| Less: | | | | | | |
| Projected Capital Expenditures | (2,664,920) | (774,000) | (590,700) | (693,817) | (623,283) | (847,400) |
| Estimated Cash & Investments - End of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 5,979,815 | 6,490,281 | 7,382,728 | 8,381,274 | 9,674,573 | 10,979,898 |
| Less: Two Months of Average Operating Income | (3,749,254) | (3,909,723) | (4,077,059) | (4,251,557) | (4,433,523) | (4,623,278) |
| Available Cash & Investments - End of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 2,230,561 | 2,580,558 | 3,305,669 | 4,129,717 | 5,241,049 | 6,356,620 |

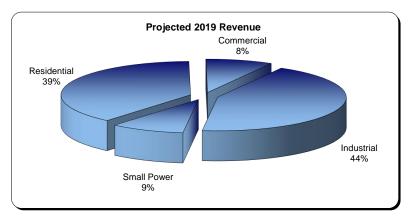
⁽A) Prior year plus increase of 4.76% which is the average change in the last 10 years. Takes into account 2 highest years/2 lowest years/rate adjustments.

⁽B) Prior year plus increase of 4.28% which is the average change in the last 10 years. Takes into account 2 highest years/2 lowest years/rate adjustments.

Statistics

| Number of Customers | |
|---------------------|-------|
| Residential | 7,800 |
| Commercial | 948 |
| Small Power | 254 |
| Lg Power | 122 |
| Municipal | 62 |

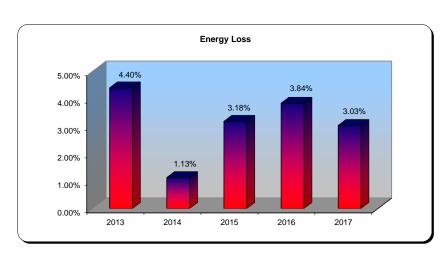




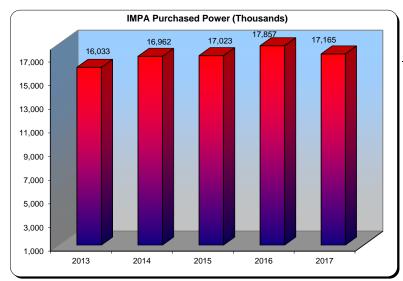
Projected 2019 Revenue

| Residential | 8,821,596 |
|-------------|-----------|
| Commercial | 1,915,764 |
| Industrial | 9,971,206 |
| Small Power | 2,102,642 |
| | |

| Line Loss Factor | |
|-------------------------|-------|
| 2013 | 4.40% |
| 2014 | 1.13% |
| 2015 | 3.18% |
| 2016 | 3.84% |
| 2017 | 3.03% |



Statistics

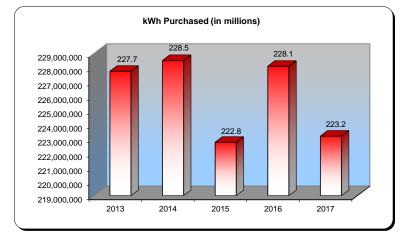


IMPA Power Bill 2013

| 2013 | 16,033,380 |
|-------------------------------|------------|
| 2014 | 16,962,054 |
| 2015 | 17,023,459 |
| 2016 | 17,857,037 |
| 2017 | 17,164,728 |
| **2018 Year to Date Thru Aug. | 11,724,524 |
| | |

kWh Purchased

| 2013 | 227,743,365 |
|-------------------------------|-------------|
| 2014 | 228,499,822 |
| 2015 | 222,762,959 |
| 2016 | 228,093,436 |
| 2017 | 223,195,288 |
| **2018 Year to Date Thru Aug. | 163,647,904 |
| | |



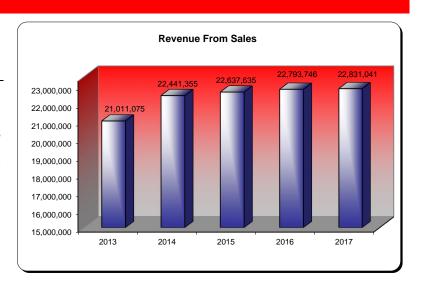
Average Cost per kWh Purchased 0.0783 0.0769 0.0742 0.0850 0.0704 0.0750 0.0650 0.0550 0.0450 0.0350 0.0250 0.0150 0.0050 -0.0050 2013 2014 2016

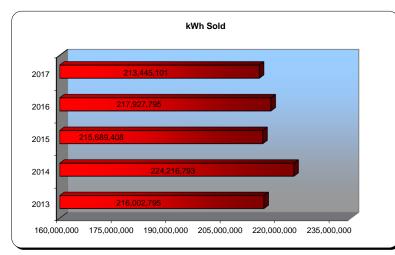
Average Cost per kWh Purchased

| 2013 | 0.0704 |
|-------------------------------|--------|
| 2014 | 0.0742 |
| 2015 | 0.0764 |
| 2016 | 0.0783 |
| 2017 | 0.0769 |
| **2018 Year to Date Thru Aug. | 0.0716 |

Statistics

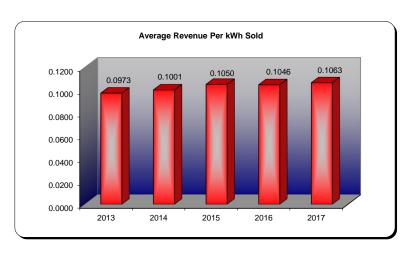
Revenue From Sales 2013 21,011,075 2014 22,441,355 2015 22,637,635 2016 22,793,746 2017 22,831,041 **2018 Year to Date Thru Aug. 15,710,798





| 216,002,795 |
|-------------|
| 224,216,793 |
| 215,689,408 |
| 217,927,795 |
| 214,738,713 |
| 157,420,257 |
| |

| Average Revenue per kWh Sold | | |
|-------------------------------|--------|--|
| 2013 | 0.0973 | |
| 2014 | 0.1001 | |
| 2015 | 0.1050 | |
| 2016 | 0.1046 | |
| 2017 | 0.1063 | |
| **2018 Year to Date Thru Aug. | 0.0998 | |



Lebanon Water Utility

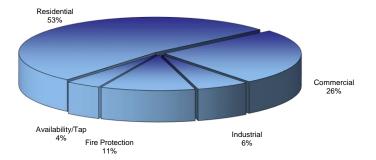
2019 Budget - Final

Revenues

| | Actual | Budget | 8 Months | Rolling | Proposed |
|---------------------------------|-----------|-----------|-----------|-----------|-----------|
| | 2017 | 2018 | 2018 | 12 Months | 2019 |
| Operating Revenue | | | | | |
| Residential | 1,613,980 | 1,649,968 | 1,167,252 | 1,713,319 | 1,922,629 |
| Commercial | 755,396 | 786,289 | 570,442 | 821,948 | 931,074 |
| Industrial | 187,100 | 190,942 | 139,709 | 203,325 | 229,153 |
| Fire Protection | 352,381 | 360,226 | 246,789 | 364,528 | 407,765 |
| Availability Fees | 668,380 | 153,000 | 23,000 | 549,000 | 153,000 |
| Rent | 10,341 | 10,751 | 5,345 | 8,383 | 8,364 |
| Late Penalties | 13,242 | 13,507 | 10,087 | 14,723 | 16,569 |
| Total Revenue from Sales | 3,600,820 | 3,164,683 | 2,162,624 | 3,675,226 | 3,668,554 |
| Other Revenue | | | | | |
| Interest | 12,396 | 11,814 | 8,038 | 13,056 | 12,808 |
| Other | 83,017 | 61,515 | 76,635 | 118,327 | 640,368 |
| Total Other Revenues | 95,413 | 73,329 | 84,673 | 131,383 | 653,175 |
| Total Revenue | 3,696,233 | 3,238,012 | 2,247,297 | 3,806,609 | 4,321,730 |

Note: A growth factor of 2% for residential, commercial and industrial was used in determining the proposed 2019 revenues. A rate increase of approx. 9% was also used.

Projected Operating Revenue by Rate Class



| Rate Class | Number of Customers | | |
|-------------|------------------------|--|--|
| Residential | 5,836 | | |
| Commercial | 841 | | |
| Industrial | 69 | | |
| Municipal | 5 | | |
| Total | 6,751 | | |
| | (As of 08/18) | | |

Revenues/Expenses

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | |
|------------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|-----|
| Operating Revenues | | | | | | |
| Residential | 1,613,980 | 1,649,968 | 1,167,252 | 1,713,319 | 1,922,629 | (1) |
| Commercial | 755,396 | 786,289 | 570,442 | 821,948 | 931,074 | (1) |
| Industrial | 187,100 | 190,942 | 139,709 | 203,325 | 229,153 | (1) |
| Fire Protection | 352,381 | 360,226 | 246,789 | 364,528 | 407,765 | (1) |
| Availability Fees | 668,380 | 153,000 | 23,000 | 549,000 | 153,000 | (1) |
| Rent | 10,341 | 10,751 | 5,345 | 8,383 | 8,364 | (1) |
| Late Penalties | 13,242 | 13,507 | 10,087 | 14,723 | 16,569 | (1) |
| Total Operating Revenue | 3,600,820 | 3,164,683 | 2,162,624 | 3,675,226 | 3,668,554 | |
| Other Revenue | | | | | | |
| Other | 83,017 | 61,515 | 76,635 | 118,327 | 640,368 | _ |
| Total Other Revenue | 83,017 | 61,515 | 76,635 | 118,327 | 640,368 | • |
| Total Revenue (less Interest) | 3,683,837 | 3,226,198 | 2,239,259 | 3,793,553 | 4,308,922 | |
| Purchased Services | | | | | | |
| Engineering Fees | 224,043 | 70,000 | 66,214 | 107,198 | 75,000 | |
| Accounting Fees | 7,837 | 7,000 | 22,573 | 30,173 | 10,000 | (2) |
| Legal Fees | 43,477 | 44,959 | 14,737 | 28,002 | 25,555 | |
| Contractual Services - Testing | 10,781 | 7,864 | 8,500 | 14,840 | 14,071 | (3) |
| Contractual Services - IT | 67,941 | 65,136 | 45,320 | 54,168 | 83,823 | |
| Contractual Services - Other | 176,187 | 250,012 | 86,529 | 199,730 | | (3) |
| Telephone Expense | 16,011 | 15,644 | 10,618 | 16,607 | 16,246 | |
| Utilities Total Purchased Services | 167,929 714,206 | 162,828 623,443 | 102,977 357,468 | 163,656 614,374 | 162,242 646,395 | |
| | 714,200 | 020,110 | 357,100 | 014,574 | 040,575 | |
| Wages & Benefits | 150 202 | 175.710 | 104.662 | 150 500 | 1 6 7 70 4 | |
| Salaries WT | 179,203 | 175,719 | 104,663 | 173,500 | 165,704 | (4) |
| Salaries WD | 194,123 | 188,051 | 157,098 | 227,411 | 247,716 | (4) |
| Meter Reading | 66,111 | 67,466 | 44,247 | 65,489 | 71,362 | (4) |
| Billing Salaries | 21,688 | 20,978 | 14,725 | 22,447 | | (4) |
| Administrative Salaries | 229,299 | 256,932 | 168,533 | 253,378 | 260,383 | (4) |
| Office Salaries | 118,526 | 131,188 | 69,510 | 110,848 | 111,113 | (4 |
| Line Locating | 31,029 | 31,848 | 13,852 | 23,823 | 21,401 | (4) |
| Sick/Vacation Leave | 161,304 | 153,344 | 87,393 | 158,502 | 135,022 | (4 |
| FICA Taxes | 75,209 | 76,103 | 47,509 | 75,845 | 74,166 | (4) |
| Pension | 210,079 | 153,977 | 102,503 | 210,931 | 153,755 | (5) |
| Group Insurance | 334,723 | 384,146 | 245,774 | 349,488 | 368,661 | (6) |
| Total Wages & Benefits | 1,621,294 | 1,639,752 | 1,055,807 | 1,671,662 | 1,635,267 | |

Revenues/Expenses (Cont.)

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 |
|------------------------------------|-------------|----------------|------------------|----------------------|---------------|
| Operating Supplies & Expense | | _ | | | _ |
| Chemicals | 48,119 | 57,000 | 31,598 | 49,248 | 49,289 |
| Materials & Supplies | 25,009 | 16,086 | 22,636 | 36,395 | 35,878 |
| Meter Expense | 11,208 | 10,000 | 11,948 | 10,899 | 14,699 |
| Meter Repair & Maintenance | 741 | 1,000 | 250 | 991 | 697 |
| Office Supplies | 10,561 | 10,182 | 8,223 | 12,154 | 12,989 |
| Janitorial Services | 4,324 | 4,824 | 3,061 | 4,732 | 4,824 |
| Interior Landscaping | 0 | 177 | 0 | 0 | 177 |
| Exterior Landscaping | 1,421 | 1,979 | 1,225 | 1,614 | 2,509 |
| Sand / Gravel / Pavement | 12,720 | 13,933 | 7,650 | 8,709 | 10,294 |
| SCADA Expense | 0 | 285 | 858 | 857 | 1,093 |
| Safety Equipment | 610 | 336 | 0 | 610 | 311 |
| Miscellaneous Equipment | 2,823 | 2,577 | 12 | 1,285 | 1,116 |
| Tools | 2,506 | 3,510 | 9,110 | 10,006 | 12,072 |
| Transportation | 18,147 | 15,260 | 14,124 | 22,664 | 22,364 |
| Insurance | 60,337 | 61,085 | 71,977 | 72,210 | 73,654 |
| Regulatory Expense | 6,767 | 7,011 | 4,440 | 7,504 | 7,224 |
| Well Expense | 11,728 | 13,956 | 0 | 5,145 | 2,624 |
| Dues & Subscriptions | 6,418 | 8,116 | 4,011 | 4,353 | 8,507 |
| Promotional Expense | 1,675 | 10,210 | 867 | 1,029 | 6,210 |
| Employee Recognition | 449 | 1,550 | 204 | 417 | 1,550 |
| Bad Debt Expense | 15,652 | 15,823 | 0 | 0 | 9,171 |
| Postage | 1,301 | 1,095 | 900 | 1,480 | 1,443 |
| Conferences & Training | 12,765 | 19,093 | 12,124 | 19,816 | 23,077 |
| Uniforms - Cleaning | 14,792 | 13,780 | 7,125 | 12,168 | 11,656 |
| General Maintenance | 38,108 | 40,685 | 38,950 | 51,215 | 55,916 |
| Computer Equipment | 5,759 | 4,371 | 3,600 | 3,953 | 7,750 |
| Software Expense | 8,535 | 6,200 | 6,505 | 8,648 | 12,251 |
| Maintenance Agreements | 37,400 | 69,077 | 33,633 | 40,226 | 54,042 |
| Payment in Lieu of Taxes | 132,985 | 133,307 | 95,683 | 142,014 | 145,625 |
| Depreciation | 391,499 | 398,135 | 266,859 | 398,208 | 407,233 |
| Gross Income Tax | 37,200 | 38,714 | 19,000 | 38,200 | 51,707 |
| Lease Rental Payments - Principal | 68,913 | 70,680 | 70,680 | 70,680 | 72,447 |
| Lease - Copiers/Printers | 4,091 | 4,067 | 2,659 | 3,955 | 4,051 |
| Bank Fees - Credit Card | 38,252 | 38,500 | 26,751 | 39,874 | 40,800 |
| Miscellaneous | 25,734 | 27,730 | 12,337 | 23,706 | 23,094 |
| Total Operating Supplies & Expense | 1,058,549 | 1,120,334 | 789,000 | 1,104,965 | 1,188,344 |
| Total Expenses | 3,394,049 | 3,383,529 | 2,202,275 | 3,391,001 | 3,470,007 |
| Operating Income | 289,788 | (157,331) | 36,984 | 402,552 | 838,915 |
| Interest | | | | | |
| Interest Revenue | 12,396 | 11,814 | 8,038 | 13,056 | 12,808 |
| Interest Expense | (13,323) | (11,623) | (11,624) | (11,623) | (319,882) |
| Total Interest Revenue (Expense) | (927) | 191 | (3,586) | 1,433 | (307,074) |
| Extraordinary Items | | | | | |
| Gain on Sale of Assets | 0 | 0 | 0 | 0 | 0 |
| Loss on Sale of Assets | 0 | (5,000) | (4,505) | (4,505) | (5,744) |
| Total Extraordinary Items | 0 | (5,000) | (4,505) | (4,505) | (5,744) |
| Net Margin | 288,861 | (162,140) | 28,893 | 399,480 | 526,097 |

Notes to Proposed Revenue and Expenses

| Note | Description |
|------|---|
| (1) | An overall growth factor of 2% was used in determining the proposed 2019 revenues. Also, a rate adjustment of approx. 9% will go into affect January 1, 2019. |
| (2) | The only projected accounting fees are for the cost of the State Board of Accounts annual audit. |
| (3) | Estimated amount for miscellaneous contractual services needed by the different departments. Also, includes \$150,000 for clean-up of Iron Slurry. |
| (4) | Assumes a 3% increase to be split between inflation and merit. |
| (5) | Due to changes made in the employee make-up assumes a 0% increase in group health insurance. |
| (6) | Funding of the Defined Benefit Plan and the Defined Contribution Plan. No change budgeted. |
| (7) | A bad debt allowance has been set at .25%. |
| (8) | Lease rental principal on municipal building. |
| (9) | Lease rental interest on municipal building plus miscellaneous interest deductions. |
| | |

Capital Additions

| Item | Class | Description | | | Code | Amount | Notes |
|-------|---------------|---|--|--|------|------------------------|---------|
| 1 | В | Sugar Creek Well line from the well field | _ | - Installation of a second water eatment plant. | 3 | 1,488,465 | |
| 2 | A | - | | - 16" waterline from Hendricks ring plus Construction. | 3 | 1,360,564 | |
| 3 | В | | SC Electric & Controls to Well Field - Replacement of conductors and signal wore from the plant to wells and controls in the well field. \cdot | | 3 | 837,000 | |
| 4 | В | Williams Street B reconstructed, existing | | | 2 | 200,000 | |
| 5 | С | Facility Rehab an improvements as deem | - | jects - Miscellaneous | 2 | 150,000 | |
| 6 | С | Well Improvement clean wells. | nt and Rehab | - Program to maintain and | 2 | 120,000 | |
| 7 | С | | Water's Portion of the IT Budget - The estimated cost to the Water Utility for IT Functions. | | 1 | 68,920 | |
| 8 | C | | Equipment Repair & Replacement - Misc. repairs for equipment replacement. | | 2 | 40,000 | |
| 9 | C | | Automated Meter Infrastructure - Annual amount for meter replacements as needed. | | 2 | 30,000 | |
| 10 | С | Hydrant & Valve hydrants and valves as | | k - Program to repair or replace system. | 2 | 20,000 | |
| 11 | D | | ve vehicle repla | ation Vehicles - Water's accements in agreement with our | 2 | _ | (a),(b) |
| | | | | TOTAL | | 4,314,949 | |
| | | | | Operational Cash Flov | v | 68,920 | |
| | | | | Bond Funds | | 3,686,029 | |
| | | | | Other | | 560,000 | |
| | | | | TOTAL | ; | 4,314,949 | |
| Code: | 1 0 | Class: | | Mare A 1' 1 cm' | | | |
| | 1 Oper 2 Rese | rational Cash Flow | A B | Must Accomplish This Accomplish for Improv | | m Integrity | |
| | 3 Bond | | C | | | provement of System In | tegrity |
| | 4 Othe | · · | D | | - | Гегт & Vehicles/Equipn | |
| Notos | | | | | | | |

Notes:

- (a) Cost does not reflect money received from sale of old vehicle/equipment.
- (b) Included in 10 year replacement plan.
- (c) Cost estimates provided by engineering consultant.
- (d) May include capitalized labor.

^{**}These figures do not include any future or anticipated annexation.

Capital Projects - 5 Years Beyond Fiscal Year 2019

| Item | Description | Projected 2020 | Projected 2021 | Projected 2022 | Projected 2023 | Projected 2024 | Total Amount |
|------|--|-------------------|-------------------|----------------|----------------|-------------------|-----------------|
| 1 | Water Main Loop - Elizaville and John Bart | 0 | 0 | 0 | 0 | 2,245,000 | 2,245,000 |
| | 24" water main to loop east side of system. | | | | | | (Bond) |
| 2 | Indianapolis Avenue - Phase III | 2,145,000 | 0 | 0 | 0 | | 2,145,000 |
| | 16" waterline from Spencer Ave. to Busby. | (Bond) | | | | | (Bond) |
| 3 | Connection to WU | 0 | 0 | 1,500,000 | 0 | | 1,500,000 |
| | Capital Recovery and Phase I. | | | | | | (Bond) |
| 4 | Water Main Loop - Edwards to SR39 | 0 | 1,270,000 | 0 | 0 | | 1,270,000 |
| | 12" water main to loop business park. | | (Bond) | | | | (Bond) |
| 5 | Grant Street - Foridice to Prairie Creek | 0 | 755,000 | 0 | 0 | | 755,000 |
| | 8" water main upgrade. | | (Bond) | | | | |
| 6 | Facility Rehab and Other Projects | 150,000 | 150,000 | 150,000 | 150,000 | 150,000 | 750,000 |
| | Miscellaneous improvements as deemed necessary by staff. | | | | | | |
| 7 | Green Street | 465,000 | 0 | 0 | 0 | | 465,000 |
| | Water main replacement on Green St. from East to Noble. | (Bond) | | | | | (Bond) |
| 8 | Equipment Repair & Replacement | 160,000 | 48,500 | 40,000 | 105,000 | 51,000 | 404,500 |
| | Miscellaneous repairs and replacement. | | | | | | |
| 9 | 5 Year Vehicle/Mower Replacement Program | 130,850 | 49,350 | 4,167 | 95,133 | 81,000 | 360,500 |
| | Ongoing program including support departments, IT, Meter Engin | eering | | | | | |
| 10 | Well Improvement Program | 70,000 | 70,000 | 70,000 | 70,000 | 70,000 | 350,000 |
| | Program to maintain and clean wells | | | | | | |
| | We have 10 active wells and work on 2 wells per year | | | | | | |
| 11 | AMI Replacement Program | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 150,000 |
| | Ongoing Program for AMR/AMI System | | | | | | |
| 12 | Hydrant & Valve Replacement Program | 20,000 | 20,000 | 20,000 | 20,000 | 20,000 | 100,000 |
| | Program to replace the bourbon and old hydrants. | | | | | | |
| 13 | IT Budget | 4,650 | 26,350 | 20,150 | 4,650 | 4,650 | 60,450 |
| | See IT capital budget for breakdown. | | | | | | |
| | Total | 3,175,500 | 2,419,200 | 1,834,317 | 474,783 | 2,651,650 | 10,555,450 |

^{**}These figures do not include any future or anticipated annexation.

Water Utility

Projected Cash Analysis

| Z019 Z020 Z021 Z022 Z023 Total Cash & Investments - Beginning of Year Not Restricted by Ordinance/Regulation 3,112,169 3,441,295 5,960,781 4,287,923 3,268,768 | 2024 |
|--|-------------|
| | |
| Not Restricted by Ordinance/Regulation 3,112,169 3,441,295 5,960,781 4,287,923 3,268,768 | |
| | 3,371,248 |
| Add: | |
| Projected Operating Income (A) 4,308,922 4,130,711 4,459,701 4,814,894 4,769,153 | 4,723,846 |
| Interest 12,808 17,206 29,804 21,440 16,344 | 16,856 |
| Bond Proceeds 3,345,000 4,910,000 | _ |
| Repayment from the Wastewater Utility - Availability 180,000 80,864 | _ |
| Depreciation 407,233 415,378 423,685 432,159 440,802 | 449,618 |
| Less: | |
| Projected Operational Expenses (B) (3,470,007) (3,641,078) (3,820,583) (4,008,938) (4,206,578) | (4,413,963) |
| Bond Principal and Interest (130,000) (210,000) (340,000) (440,000) (440,000) | (440,000) |
| Lease Interest Expense (9,881) (8,096) (6,266) (4,394) (2,457) | (498) |
| Estimated Cash & Investments Before Capital Expenditures | |
| Not Restricted by Ordinance/Regulation 7,756,244 9,136,281 6,707,123 5,103,084 3,846,031 | 3,707,108 |
| Less: | |
| | (2,651,650) |
| Estimated Cash & Investments - End of Year | |
| Not Restricted by Ordinance/Regulation 3,441,295 5,960,781 4,287,923 3,268,768 3,371,248 | 1,055,458 |
| Less: Two Months of Average Operation Expense (578,334) (606,846) (636,764) (668,156) (701,096) | (735,660) |
| 2000. The Mental of The Lage operation Emperate (0.00,000) (000,100) (000,100) | (733,000) |
| Available Cash & Investments - End of Year | |
| Not Restricted by Ordinance/Regulation 2,862,961 5,353,935 3,651,159 2,600,611 2,670,151 | 319,797 |

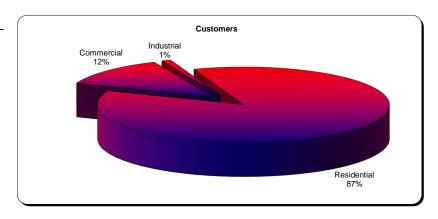
⁽A) Prior year plus decrease of 0.95% which is the average change in the last 10 years (taking out availability fees). Takes into account 2 highest years/2 lowest years/rate adjustments. Also factored in a 9% rate increase in 20,21 and 22.

⁽B) Prior year plus increase of 4.93% which is the average change in the last 10 years. Takes into account 2 highest years/2 lowest years/rate adjustments.

Statistics

Number of CustomersResidential5,836Commercial841

Commercial 841
Industrial 69
Municipal 5



Projected 2019 Revenue Residential 53% Availability / Tap Fees 4% Fire Protection 11% Commercial 26%

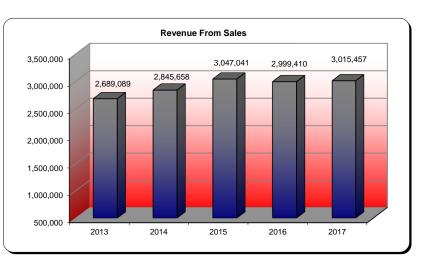
Projected 2019 Revenue

| 1,922,629 |
|-----------|
| 931,074 |
| 229,153 |
| 407,765 |
| 153,000 |
| |

| Revenue | From | Sal | PC |
|---------|------|-----|----|

| 2013 | 2,689,089 |
|-------------------------------|-----------|
| 2014 | 2,845,658 |
| 2015 | 3,047,041 |
| 2016 | 2,999,410 |
| 2017 | 3,015,457 |
| **2018 Year to Date Thru Aug. | 2,216,259 |

^{***}Does not include Availability Fees



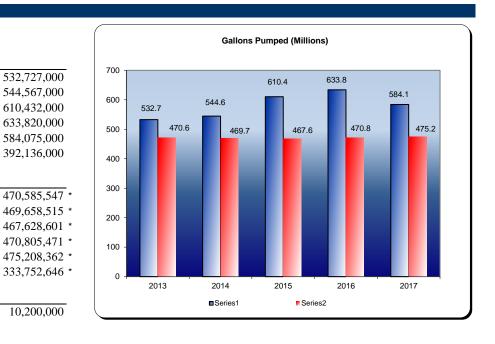
Statistics

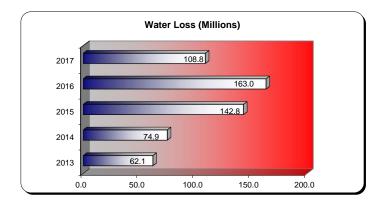
| 532,727,000 |
|---------------|
| 544,567,000 |
| 610,432,000 |
| 633,820,000 |
| 584,075,000 |
| 392,136,000 |
| |
| |
| 470,585,547 * |
| 469,658,515 * |
| 467,628,601 * |
| 470,805,471 * |
| 475,208,362 * |
| |

**2018 Year to Date Thru Aug.

Yearly Backflush

Add *





10,200,000

| Water Loss (Millions) | |
|-------------------------------|-------------|
| 2013 | 62,141,453 |
| 2014 | 74,908,485 |
| 2015 | 142,803,399 |
| 2016 | 163,014,529 |
| 2017 | 108,866,638 |
| **2018 Year to Date Thru Aug. | 58,383,354 |

Lebanon Wastewater Utility

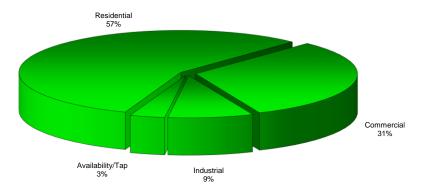
2019 Budget - Final

Revenues

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 |
|---------------------------------|----------------|----------------|------------------|----------------------|------------------|
| Operating Revenue | | | | | |
| Residential | 2,801,885 | 2,868,649 | 1,606,800 | 2,851,280 | 2,917,999 |
| Commercial | 1,505,086 | 1,574,760 | 858,412 | 1,570,268 | 1,623,372 |
| Industrial | 400,402 | 406,910 | 241,715 | 425,646 | 438,471 |
| Availability Fees | 616,828 | 180,000 | 48,392 | 567,850 | 180,000 |
| Tap Fees | 0 | 0 | 467 | 141,839 | 80,928 |
| Inspection Fees | 5,123 | 4,872 | 3,250 | 4,500 | 4,475 |
| Late Penalties | 74,365 | 75,940 | 46,618 | 76,994 | 78,479 |
| Total Revenue from Sales | 5,403,689 | 5,111,131 | 2,805,654 | 5,638,377 | 5,323,725 |
| Other Revenue | | | | | |
| Other | 98,004 | 56,414 | 53,470 | 97,713 | 90,738 |
| Interest | 9,735 | 8,073 | 9,246 | 14,187 | 12,575 |
| Total Other Revenues | 107,739 | 64,487 | 62,716 | 111,900 | 103,313 |
| Total Revenue | 5,511,428 | 5,175,618 | 2,868,370 | 5,750,277 | 5,427,038 |

Note: A growth factor of 2% for residential, commercial and industrial was used in determining the proposed 2019 revenues.

Projected Revenue by Rate Class



| Rate Class | Number of Customers |
|-------------|------------------------|
| Residential | 5,655 |
| Commercial | 796 |
| Industrial | 66 |
| Total | 6,517 |
| | (As of 08/18) |

Revenues/Expenses

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | - |
|---------------------------------------|-------------|----------------|------------------|-------------------|---------------|----|
| Operating Revenues | | | | | | |
| Residential | 2,801,885 | 2,868,649 | 1,913,524 | 2,851,280 | 2,917,999 | (1 |
| Commercial | 1,505,086 | 1,574,760 | 1,075,210 | 1,570,268 | 1,623,372 | (1 |
| Industrial | 400,402 | 406,910 | 289,401 | 425,646 | 438,471 | (1 |
| Availability Fees | 616,828 | 180,000 | 1,750 | 567,850 | 180,000 | (1 |
| Surcharges | 0 | 0 | 117,018 | 141,839 | 80,928 | (1 |
| Inspection Fees | 5,123 | 4,872 | 2,850 | 4,500 | 4,475 | (1 |
| Late Penalties | 74,365 | 75,940 | 51,258 | 76,994 | 78,479 | (1 |
| Total Operating Revenues | 5,403,689 | 5,111,131 | 3,451,011 | 5,638,377 | 5,323,725 | |
| Other Revenues | | | | | | |
| Other | 98,004 | 56,414 | 53,470 | 97,713 | 90,738 | |
| Total Other Revenue | 98,004 | 56,414 | 53,470 | 97,713 | 90,738 | |
| Total Revenue (less Interest) | 5,501,693 | 5,167,545 | 3,504,481 | 5,736,090 | 5,414,463 | - |
| Purchased Services | | | | | | |
| Engineering Fees | 90,727 | 70,000 | 74,264 | 106,229 | 130,000 | (2 |
| Accounting Fees | 7,837 | 7,000 | 26,512 | 34,112 | 13,500 | (3 |
| Legal Fees | 47,693 | 49,106 | 12,403 | 24,528 | 21,998 | (- |
| Contractual Services - Sludge Removal | 127,793 | 200,000 | 181,729 | 210,259 | 130,000 | |
| Contractual Services - IT | 67,941 | 65,136 | 45,320 | 54,168 | 83,823 | |
| Contractual Services - Other | 110,938 | 90,512 | 83,477 | 159,762 | 128,259 | (4 |
| Telephone Expense | 15,053 | 14,438 | 11,291 | 17,429 | 17,526 | ` |
| Utilities | 312,596 | 327,055 | 187,482 | 281,627 | 287,054 | |
| Total Purchased Services | 780,578 | 823,247 | 622,478 | 888,114 | 812,159 | |
| Wages & Benefits | | | | | | |
| Salaries WWC | 181,643 | 178,006 | 115,509 | 182,211 | 183,461 | (5 |
| Salaries WWT | 195,332 | 194,983 | 125,300 | 195,203 | 198,589 | (5 |
| Meter Reading | 62,628 | 63,809 | 40,353 | 60,776 | 65,345 | (5 |
| Line Locating | 17,754 | 17,984 | 10,393 | 16,483 | 16,057 | (5 |
| Mapping | 9,877 | 8,782 | 2,453 | 6,672 | 3,790 | (5 |
| Billing Salaries | 21,688 | 20,978 | 14,725 | 22,447 | 25,983 | (5 |
| Laboratory Salaries | 54,950 | 53,681 | 36,507 | 56,563 | 56,403 | (5 |
| Administrative Salaries | 229,299 | 256,932 | 168,533 | 253,379 | 260,383 | (5 |
| Office Salaries | 118,809 | 131,577 | 70,160 | 111,498 | 112,117 | (5 |
| Vacation/Sick Leave | 161,248 | 150,317 | 88,751 | 160,552 | 137,120 | (5 |
| FICA Taxes | 77,954 | 79,124 | 48,676 | 77,685 | 75,969 | (5 |
| Pension | 225,525 | 163,056 | 110,532 | 228,228 | 165,798 | (6 |
| Group Insurance | 353,135 | 403,420 | 273,543 | 383,789 | 410,315 | (7 |
| Total Wages & Benefits | 1,709,842 | 1,722,649 | 1,105,435 | 1,755,486 | 1,711,332 | |

WASTEWATER UTILITY 2019 Budget

Revenues/Expenses (Cont.)

| | | - | | | | |
|------------------------------------|----------------|----------------|------------------|----------------------|------------------|--|
| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | |
| Operating Supplies & Expense | | | | | | |
| Chemicals | 73,184 | 45,000 | 80,694 | 123,245 | 110,000 | |
| Materials & Supplies | 9,697 | 1,372 | 1,865 | 10,826 | 6,948 | |
| Lab | 11,384 | 11,484 | 9,131 | 12,172 | 13,193 | |
| Liftstations | 17,935 | 21,858 | 11,573 | 16,031 | 17,029 | |
| Office Supplies | 11,381 | 15,505 | 8,687 | 14,005 | 14,288 | |
| Janitorial Services | 4,324 | 4,824 | 3,061 | 4,732 | 4,824 | |
| Interior Landscaping | 0 | 177 | 0 | 0 | 177 | |
| Exterior Landscaping | 1,421 | 1,979 | 1,189 | 1,578 | 2,509 | |
| Meter Expense | 7,024 | 8,334 | 0 | 21 | 11 | |
| Safety Equipment | 457 | 219 | 0 | 457 | 233 | |
| SCADA Equipment | 16,781 | 16,920 | 3,912 | 9,928 | 8,056 | |
| Sand / Gravel / Pavement | 996 | 870 | 684 | 1,096 | 1,082 | |
| Miscellaneous Equipment | 6,056 | 8,508 | 165 | 1,468 | 1,326 | |
| General Maintenance | 45,177 | 49,273 | 29,219 | 48,318 | 46,995 | |
| Transportation | 11,814 | 9,124 | 10,022 | 16,042 | 15,848 | |
| Computer Equipment | 6,476 | 4,371 | 3,904 | 4,321 | 7,750 | |
| Software Expense | 8,831 | 6,200 | 6,618 | 8,943 | 12,251 | |
| Maintenance Agreements | 32,585 | 64,927 | 34,369 | 39,592 | 54,281 | |
| Insurance | 60,985 | 61,746 | 73,789 | 74,023 | 75,503 | |
| Promotional Expense | 1,675 | 10,210 | 867 | 1,029 | 6,209 | |
| Employee Recognition | 948 | 1,550 | 204 | 417 | 1,550 | |
| Regulatory Expense | 9,500 | 9,690 | 9,500 | 14,250 | 14,535 | |
| Bad Debt Expense | 24,447 | 25,558 | 0 | 0 | 13,309 (8) | |
| Dues & Subscriptions | 3,331 | 6,615 | 2,671 | 2,530 | 6,507 | |
| Postage | 624 | 444 | 839 | 1,280 | 1,295 | |
| Conferences & Training | 15,178 | 21,793 | 11,690 | 22,485 | 24,676 | |
| Uniforms | 16,282 | 14,439 | 7,747 | 13,908 | 13,020 | |
| Safety Training Expense | 5,625 | 5,755 | 4,998 | 6,580 | 7,179 | |
| Payment in Lieu of Taxes | 208,877 | 210,616 | 139,574 | 211,288 | 214,531 | |
| Depreciation Expense | 774,587 | 785,268 | 525,543 | 788,397 | 804,081 | |
| Amortization - Deferred Costs | 9,356 | 9,360 | 6,238 | 9,360 | 9,360 | |
| Lease Rental Payments - Principal | 68,913 | 70,680 | 70,680 | 70,680 | 72,447 (9) | |
| Lease - Copiers/Printers | 4,091 | 4,067 | 2,659 | 3,955 | 4,051 | |
| Bank Fees - Credit Card | 38,252 | 38,892 | 26,751 | 39,874 | 40,929 | |
| Miscellaneous | 21,982 | 27,203 | 45,878 | 52,745 | 63,563 | |
| Total Operating Supplies & Expense | 1,530,176 | 1,574,831 | 1,134,721 | 1,625,576 | 1,689,546 | |
| Total Expenses | 4,020,596 | 4,120,727 | 2,862,634 | 4,269,176 | 4,213,037 | |
| Operating Income | 1,481,097 | 1,046,818 | 641,847 | 1,466,914 | 1,201,426 | |
| Interest | | | | | | |
| Interest Revenue | 9,735 | 8,073 | 9,246 | 14,187 | 12,575 | |
| Interest Expense | | | (447,297) (10 | | | |
| Total Interest Revenue (Expense) | (251,435) | (404,578) | (61,111) | (227,606) | (434,722) | |
| Extraordinary Items | | | | | | |
| Gain on Sale of Assets | 0 | 0 | 0 | 0 | 0 | |
| Loss on Sale of Assets | 0 | (5,000) | 0 | 0 | (5,000) | |
| Total Extraordinary Items | 0 | (5,000) | 0 | 0 | (5,000) | |
| NET MARGIN | 1,229,662 | 637,240 | 580,736 | 1,239,308 | 761,704 | |

Notes to Proposed Revenue and Expenses

| Note | Description |
|------|--|
| (1) | An overall growth factor of 2% was used in determining the proposed 2019 revenues. |
| (2) | This includes amounts for GIS, pretreatment, lining, biosolids, dvelopment projects, system evaluation and other misc. engineering services. |
| (3) | Accounting fees include the cost of the State Board of Accounts annual audit and the bond disclosure costs. |
| (4) | Estimated amount for miscellaneous contractual services needed by the different departments. |
| (5) | Assumes a 3% increase to be split between inflation and merit. |
| (6) | Due to changes made in the employee make up assumes a 0% increase in group health insurance. |
| (7) | Funding of the Defined Benefit Plan and the Defined Contribution Plan. No increase budgeted. |
| (8) | A bad debt allowance has been set at .25%. |
| (9) | Lease rental principal on municipal building. |
| (10) | Lease rental interest on municipal building and bond interest on the 2013, 2014 and 2018 bonds. |

Capital Additions

| Item | Class | Description | Code | Amount | Notes |
|------|-------|--|------|-----------|-------|
| 1 | A | Wastewater Improvement / Expansion Projects - Includes grit removal, secondary aeration, secondary clarification, new RAS/WAS pumping, new UV disinfection, EQ basin demolition, and piping/hydraulic modifications. | 3 | 7,280,000 | |
| 2 | В | Hendricks Drive Forcemain Reroute - Reroute of thei forcemain would help to reduce downstream issues in wet periods. | 1 | 250,000 | |
| 3 | A | Overall Wastewater System Evaluation - Complete study of the wastewater system to identify both existing system issues/solutions and develop plans for future expansion. | 1 | 238,500 | |
| 4 | C | Line Repair/Replacement & Manhole Rehab Program - Ongoing project to help reduce infiltration. | 2 | 120,000 | |
| 5 | В | Collection System Repairs and Upgrades - Used for various repairs and upgrades in the collection system. | 2 | 70,000 | |
| 6 | C | Wastewater's Portion of the IT Budget - The estimated cost to the Wastewater Utility for IT Functions. | 1 | 68,920 | |
| 7 | В | WWTP Repairs and Upgrades - Used for various repairs and upgrades at WWTP. | 2 | 60,000 | |
| 8 | В | Equipment Replacement - Replace equipment as needed. | 2 | 40,000 | |
| 9 | C | Automated Meter Infrastructure - Annual amount for meter replacements as needed. | 2 | 30,000 | |

Capital Additions (Cont)

| Item | | Class | Description | | Code | Amount | Notes | |
|--------|-----|--------------|-------------------------------|---------------|---|----------------------|---------|--|
| 10 | | D | Vehicles - Waste | water's po | of Administration 2 ortion of administrative ement with our vehicle | 0 | (a),(b) | |
| | | | | | TOTAL | 8,157,420 | | |
| | | | | | Operational Cash Flow Bond Proceeds | 557,420 7,280,000 | | |
| | | | | | Other TOTAL | 320,000 8,157,420 | | |
| Code: | | | Class: | | | | | |
| | 1 | Operati | ional Cash Flow | A | Must Accomplish This Year | | | |
| | 2 | Reserve | es | В | Accomplish for Improvement of System Integ | rity | | |
| | 3 | Bondin | g | C | Ongoing Program - Accomplish for Improvement of System Integrity | | | |
| | 4 | Other | | D | Ongoing Program - Long Term/Short Term & | Vehicles/Equipment | t | |
| Notes: | (a) | Cost does no | ot reflect money received for | rom sale of o | ald vehicle/equipment | | | |

- (a) Cost does not reflect money received from sale of old vehicle/equipment.
- (b) Included in 10 year replacement plan.
- (c) Cost estimates provided by engineering consultant.
- (d) May include capitalized labor.

^{**}These figures do not include any future or anticipated annexation.

WASTEWATER UTILITY 2019 Budget Final

Capital Projects - 5 Years Beyond Fiscal Year 2019

| Description | Projected 2020 | Projected 2021 | Projected 2022 | Projected 2023 | Projected 2024 | Total Amount |
|--|---|---|---|---|--|--|
| Lift Station on Indianapolis Avenue | 0 | 0 | 0 | 1,250,000 | 0 | 1,250,000 |
| Replacement of existing can style lift station. | | | | | | |
| WWTP Improvements | 869,200 | 0 | 0 | 0 | 0 | 869,200 |
| Grit removal, secondary aeration and clarification RAS/WAS | | | | | | |
| pumping, UV disinfection, EQ basin demo and piping/hydraulic mods. | | | | | | |
| Line Repair and Replacement & Manhole Program | 120,000 | 120,000 | 120,000 | 120,000 | 120,000 | 600,000 |
| | | | | | | |
| Simplicity Lift Station | 0 | 0 | 600,000 | 0 | 0 | 600,000 |
| | | | | _ | _ | |
| <u> </u> | 0 | 530,000 | 0 | 0 | 0 | 530,000 |
| * | | | | | 400.000 | 400.000 |
| | 0 | 0 | 0 | 0 | 400,000 | 400,000 |
| · · | 400.000 | | | | | 400.000 |
| | 400,000 | 0 | 0 | 0 | 0 | 400,000 |
| • | 10.050 | 120.050 | 21.167 | 101 622 | 122 500 | 207.000 |
| | 10,850 | 130,850 | 21,167 | 101,633 | 122,500 | 387,000 |
| departmental equipment replacement program- five of ten years. | | | | | | |
| Collection System Repairs and Upgrades | 70,000 | 70.000 | 70,000 | 70.000 | 70.000 | 350,000 |
| Various repairs and upgrades in the collection system. | , | , | | , | , | |
| WWTP Repairs and Upgrades | 60,000 | 60,000 | 60,000 | 60,000 | 60,000 | 300,000 |
| Various repairs and upgrades at WWTP. | | | | | | |
| Equipment Replacement | 40,000 | 57,000 | 74,000 | 55,000 | 55,000 | 281,000 |
| Replace equipment as needed. | | | | | | |
| AMI Replacement Program | 30,000 | 30,000 | 30,000 | 30,000 | 30,000 | 150,000 |
| • • • | | | | | | |
| . 8 | 4,650 | 26,350 | 20,150 | 4,650 | 4,650 | 60,450 |
| See 11 capital budget for breakdown. Total | 1,604,700 | 1,024,200 | 995,317 | 1,691,283 | 862,150 | 6,177,650 |
| | Replacement of existing can style lift station. WWTP Improvements Grit removal, secondary aeration and clarification RAS/WAS pumping, UV disinfection, EQ basin demo and piping/hydraulic mods. Line Repair and Replacement & Manhole Program Ongoing project to help with infiltration. Simplicity Lift Station Installing new gravity flow to the Essex Dr. LS east of Grant. Grant Street Sanitary Project Reroute of sanitary sewer lines to eliminate various pipes in PC. Green Street Sewer Reconfiguration of sewer to aid in wet weather issues. Enterprise Blvd/Purity Dr. Lift Station Exist. lift station is rec. inc. flows from the business park. 10 Year Vehicle/Equipment Replacement Program Ongoing program and includes wastewater's portion of multidepartmental equipment replacement program- five of ten years. Collection System Repairs and Upgrades Various repairs and upgrades in the collection system. WWTP Repairs and Upgrades Various repairs and upgrades at WWTP. Equipment Replacement Replace equipment as needed. AMI Replacement Program Ongoing Program for AMR/AMI System IT Budget See IT capital budget for breakdown. | Replacement of existing can style lift station. WWTP Improvements Grit removal, secondary aeration and clarification RAS/WAS pumping, UV disinfection, EQ basin demo and piping/hydraulic mods. Line Repair and Replacement & Manhole Program 120,000 Ongoing project to help with infiltration. Simplicity Lift Station Onstalling new gravity flow to the Essex Dr. LS east of Grant. Grant Street Sanitary Project OReroute of sanitary sewer lines to eliminate various pipes in PC. Green Street Sewer OReconfiguration of sewer to aid in wet weather issues. Enterprise Blvd/Purity Dr. Lift Station Exist. lift station is rec. inc. flows from the business park. 10 Year Vehicle/Equipment Replacement Program Ongoing program and includes wastewater's portion of multidepartmental equipment replacement program-five of ten years. Collection System Repairs and Upgrades Various repairs and upgrades in the collection system. WWTP Repairs and Upgrades Various repairs and upgrades at WWTP. Equipment Replacement Replace equipment as needed. AMI Replacement Program Ongoing Program for AMR/AMI System IT Budget 4,650 See IT capital budget for breakdown. | Replacement of existing can style lift station. WWTP Improvements 869,200 0 Grit removal, secondary aeration and clarification RAS/WAS pumping, UV disinfection, EQ basin demo and piping/hydraulic mods. Line Repair and Replacement & Manhole Program 120,000 120,000 Ongoing project to help with infiltration. Simplicity Lift Station 0 0 0 Installing new gravity flow to the Essex Dr. LS east of Grant. Grant Street Sanitary Project 0 530,000 Reroute of sanitary sewer lines to eliminate various pipes in PC. Green Street Sewer 0 0 0 Reconfiguration of sewer to aid in wet weather issues. Enterprise Blvd/Purity Dr. Lift Station 400,000 0 Exist. lift station is rec. inc. flows from the business park. 10 Year Vehicle/Equipment Replacement Program 10,850 130,850 Ongoing program and includes wastewater's portion of multidepartmental equipment replacement program-five of ten years. Collection System Repairs and Upgrades 70,000 70,000 Various repairs and upgrades in the collection system. WWTP Repairs and Upgrades 60,000 60,000 Various repairs and upgrades at WWTP. Equipment Replacement Program 30,000 57,000 Replace equipment as needed. AMI Replacement Program 30,000 30,000 Ongoing Program for AMR/AMI System 15 depth of the peakdown. | Replacement of existing can style lift station. WWTP Improvements 869,200 0 0 0 Grit removal, secondary aeration and clarification RAS/WAS pumping, UV disinfection, EQ basin demo and piping/hydraulic mods. Line Repair and Replacement & Manhole Program 120,000 120,000 120,000 Ongoing project to help with infiltration. Simplicity Lift Station 0 0 0 600,000 Installing new gravity flow to the Essex Dr. LS east of Grant. Grant Street Sanitary Project 0 0 530,000 0 Reroute of sanitary sewer lines to eliminate various pipes in PC. Green Street Sewer 0 0 0 0 0 Reconfiguration of sewer to aid in wet weather issues. Enterprise Blvd/Purity Dr. Lift Station 400,000 0 0 Exist. lift station is rec. inc. flows from the business park. 10 Year Vehicle/Equipment Replacement Program 10,850 130,850 21,167 Ongoing program and includes wastewater's portion of multi-departmental equipment replacement program-five of ten years. Collection System Repairs and Upgrades 70,000 70,000 70,000 Various repairs and upgrades in the collection system. WWTP Repairs and Upgrades 60,000 60,000 60,000 Various repairs and upgrades at WWTP. Equipment Replacement 40,000 57,000 74,000 Replace equipment as needed. AMI Replacement Program 30,000 30,000 30,000 Ongoing Program for AMR/AMI System IT Budget 4,650 26,350 20,150 | Replacement of existing can style lift station. Separate Sep | Replacement of existing can style lift station. Separate Sep |

^{**}These figures do not include any future or anticipated annexation.

WASTEWATER UTILITY

Projected Cash Analysis

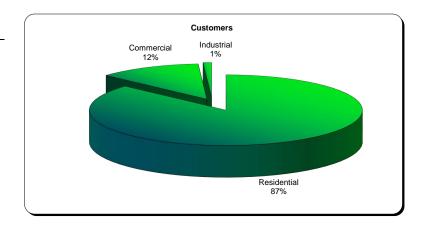
| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|--|-------------|-------------|--------------|--------------|-------------|-------------|
| Total Cash & Investments - Beginning of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 10,818,841 | 3,486,576 | 2,693,902 | 2,402,005 | 1,956,660 | 610,647 |
| Add: | | | | | | |
| Projected Operating Income (A) | 5,414,463 | 5,451,282 | 5,488,350 | 5,525,671 | 5,563,246 | 5,601,076 |
| Interest | 12,575 | 17,433 | 13,470 | 12,010 | 9,783 | 3,053 |
| Depreciation & Amortization Bond Proceeds | 813,441 | 837,844 | 862,979 - | 888,869 - | 915,535 | 943,001 |
| Less: | | | | | | |
| Projected Operational Expenses (B) | (4,213,037) | (4,385,013) | (4,594,173) | (4,839,502) | (5,097,931) | (5,370,161) |
| Repayment to Water Utility - Availability | (180,000) | (80,864) | 0 | - | - | - |
| Bond Principal & Interest Payments | (1,022,287) | (1,028,655) | (1,038,323) | (1,037,076) | (1,045,362) | (1,048,108) |
| Estimated Cash & Investments Before Capital Expenditures | | | | | | |
| Not Restricted by Ordinance/Regulation | 11,643,995 | 4,298,602 | 3,426,205 | 2,951,977 | 2,301,930 | 739,508 |
| Less: | | | | | | |
| Projected Capital Expenditures | (8,157,420) | (1,604,700) | (1,024,200) | (995,317) | (1,691,283) | (862,150) |
| Estimated Cash & Investments - End of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 3,486,576 | 2,693,902 | 2,402,005 | 1,956,660 | 610,647 | (122,642) |
| Less: Two Months of Average Operation Expense | (702,173) | (730,836) | (765,696) | (806,584) | (849,655) | (895,027) |
| Available Cash & Investments - End of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 2,784,403 | 1,963,066 | 1,636,309 | 1,150,076 | (239,008) | (1,017,669) |

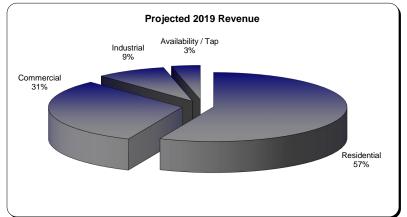
⁽A) Prior year plus increase of 0.68% which is the average change in the last 10 years (taking out availability fees). Takes into account 2 highest years/2 lowest years/rate adjustments.

⁽B) Prior year plus increase of 5.34% which is the average change in the last 10 years. Takes into account 2 highest years/2 lowest years/rate adjustments.

Statistics

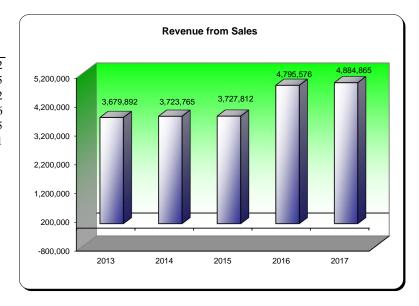
| Number of Customers | |
|---------------------|-------|
| Residential | 5,655 |
| Commercial | 796 |
| Industrial | 66 |





| Projected 2019 Revenue | |
|------------------------|-----------|
| Residential | 2,917,999 |
| Commercial | 1,623,372 |
| Industrial | 438,471 |
| Availability / Tap | 180,000 |

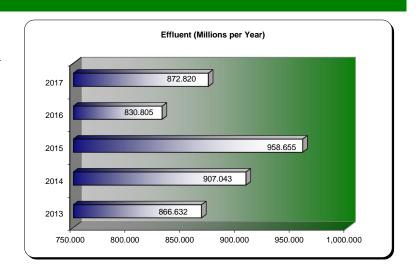
| Revenue From Sales | |
|--|-----------|
| 2013 | 3,679,892 |
| 2014 | 3,723,765 |
| 2015 | 3,727,812 |
| 2016 | 4,795,576 |
| 2017 | 4,884,865 |
| **2018 Year to Date Thru Aug. | 3,502,731 |
| ***Does not include Availability Fees. | |

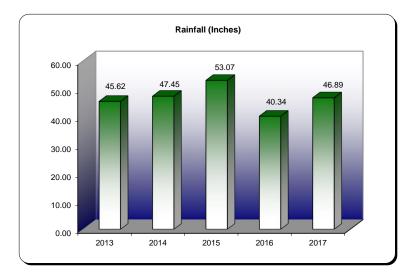


WASTEWATER UTILITY 2019 Budget - Final

Statistics

| Effluent (1,000,000 Gallons) | |
|-------------------------------|---------|
| 2013 | 866.632 |
| 2014 | 907.043 |
| 2015 | 958.655 |
| 2016 | 830.805 |
| 2017 | 872.820 |
| **2018 Year to Date Thru Aug. | 565.841 |





| Rainfall (Inches) | |
|-------------------------------|-------|
| 2013 | 45.62 |
| 2014 | 47.45 |
| 2015 | 53.07 |
| 2016 | 40.34 |
| 2017 | 46.89 |
| **2018 Year to Date Thru Aug. | 30.19 |

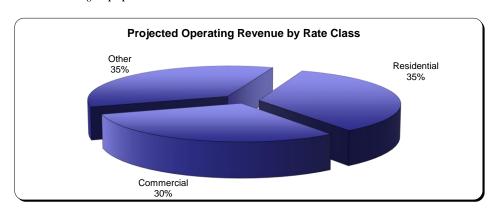
Telecommunications Division

2019 Budget - Final

Revenues

| <u>-</u> | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 |
|---------------------------------|----------------|----------------|------------------|----------------------|------------------|
| Operating Revenue | | | | | |
| Residential | 252,538 | 254,828 | 172,662 | 258,048 | 263,691 |
| Commercial | 104,206 | 99,729 | 86,597 | 126,223 | 130,620 |
| Custom Commercial | 97,510 | 98,986 | 63,012 | 96,093 | 97,212 |
| Installations | 15,139 | 16,822 | 4,497 | 7,609 | 7,321 |
| Equipment | 238,788 | 239,312 | 167,510 | 249,432 | 255,355 |
| Set-up Charges | 4,650 | 4,871 | 2,490 | 4,050 | 3,970 |
| Late Penalties | 3,855 | 4,052 | 2,775 | 3,581 | 3,949 |
| Total Revenue from Sales | 716,686 | 718,600 | 499,543 | 745,036 | 762,119 |
| Other Revenue | | | | | |
| Interest | 761 | 651 | 692 | 1,027 | 1,053 |
| Other | 47,666 | 22,842 | 53,252 | 70,087 | 56,476 |
| Total Other Revenues | 48,427 | 23,493 | 53,944 | 71,114 | 57,529 |
| Total Revenue | 765,113 | 742,093 | 553,487 | 816,150 | 819,647 |

Note: An average growth factor of 2% was used in determining the proposed 2019 revenues.



| Rate Class | Number of Customers |
|------------|------------------------|
| Wireless | 1,056 |
| Fiber | 13 |
| Total | 1,069 |
| | (As of 8-18) |

Revenues/Expenses

| | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | |
|------------------------------|-------------|----------------|------------------|----------------------|---------------|--|
| Operating Revenues | | | | | | |
| Residential | 252,538 | 254,828 | 172,662 | 258,048 | 263,691 | |
| Commercial | 104,206 | 99,729 | 86,597 | 126,223 | 130,620 | |
| Custom Commercial | 97,510 | 98,986 | 63,012 | 96,093 | 97,212 | |
| Installations | 15,139 | 16,822 | 4,497 | 7,609 | 7,321 | |
| Equipment | 238,788 | 239,312 | 167,510 | 249,432 | 255,355 | |
| Set-up Charges | 4,650 | 4,871 | 2,490 | 4,050 | 3,970 | |
| Late Penalties | 3,855 | 4,052 | 2,775 | 3,581 | 3,949 | |
| otal Operating Revenue | 716,686 | 718,600 | 499,543 | 745,036 | 762,119 | |
| other Revenue | | | | | | |
| Other | 47,666 | 22,842 | 53,252 | 70,087 | 56,476 | |
| otal Other Revenue | 47,666 | 22,842 | 53,252 | 70,087 | 56,476 | |
| otal Revenue (less Interest) | 764,352 | 741,442 | 552,795 | 815,123 | 818,594 | |
| rurchased Services | | | | | | |
| Bandwidth | 69,775 | 68,282 | 49,075 | 73,189 | 74,869 | |
| Telephone | 2,898 | 2,834 | 2,444 | 3,530 | 3,670 | |
| Contractual Services - Other | 10,911 | 15,422 | 10,636 | 17,630 | 17,656 | |
| Contractual Services - IT | 29,074 | 27,137 | 19,827 | 26,422 | 18,927 | |
| Accounting Fees | 54 | 64 | 13,506 | 13,506 | 10,000 | |
| Legal Fees | 4,574 | 3,942 | 1,660 | 3,809 | 3,212 | |
| Utilities | 9,954 | 10,047 | 5,869 | 9,045 | 9,103 | |
| otal Purchased Services | 127,240 | 127,728 | 103,017 | 147,131 | 137,437 | |
| Vages & Benefits | | | | | | |
| Customer Install | 39,851 | 40,060 | 23,201 | 37,152 | 55,846 | |
| Billing | 2,034 | 1,967 | 1,381 | 2,105 | 2,434 | |
| Administrative | 27,374 | 27,189 | 17,906 | 27,654 | 27,665 | |
| Office Personnel | 75,893 | 77,564 | 50,881 | 78,467 | 79,451 | |
| Sick/Vacation Pay | 17,417 | 15,572 | 11,882 | 19,632 | 18,358 | |
| FICA Taxes | 11,687 | 11,751 | 7,628 | 11,877 | 12,808 | |
| Group Insurance | 57,243 | 66,498 | 43,949 | 61,566 | 87,524 | |
| Pension | 34,406 | 25,979 | 17,628 | 34,909 | 27,242 | |
| Cotal Wages & Benefits | 265,905 | 266,580 | 174,456 | 273,362 | 311,327 | |

Revenues/Expenses (Cont.)

| | | | | | _ | |
|--|----------------|----------------|------------------|-------------------|---------------|-----|
| _ | Actual 2017 | Budget 2018 | 8 Months 2018 | Rolling 12 Months | Proposed 2019 | |
| Operating Supplies & Expense | | | | | | |
| Tools & Equipment | 1,528 | 1,593 | 265 | 560 | 590 | |
| Installation Supplies | 5,655 | 5,699 | 2,848 | 4,639 | 4,545 | |
| Tower Rent | 18,071 | 19,576 | 15,440 | 19,176 | 21,591 | |
| Maintenance of Equipment | 970 | 1,045 | 133 | 246 | 227 | |
| General Maintenance | 2,355 | 2,769 | 1,741 | 2,461 | 2,587 | |
| Office Supplies | 992 | 894 | 627 | 1,075 | 1,028 | |
| Janitorial Services | 1,089 | 1,089 | 691 | 1,050 | 1,089 | |
| Interior Landscaping | 0 | 39 | 0 | 0 | 39 | |
| Exterior Landscaping | 597 | 447 | 500 | 662 | 567 | |
| Miscellaneous Equipment | 182 | 153 | 0 | 173 | 189 | |
| Communications Equipment | 1,793 | 1,353 | 1,106 | 1,876 | 1,803 | |
| Fiber | 1,648 | 1,961 | 244 | 1,892 | 1,152 | |
| Computer Equipment | 2,012 | 1,200 | 2,599 | 3,350 | 1,750 | |
| Software Expense | 1,496 | 2,900 | 867 | 1,226 | 2,767 | |
| Maintenance Agreements | 5,234 | 8,536 | 4,835 | 5,961 | 8,498 | |
| Dues & Subscriptions | 1,410 | 2,120 | 1,974 | 1,990 | 8,779 | |
| Postage | 85 | 72 | 74 | 133 | 124 | |
| Insurance | 22,525 | 22,921 | 5,752 | 5,805 | 5,867 | |
| Conference & Training | 3,517 | 3,421 | 1,347 | 3,282 | 3,771 | |
| Promotion | 300 | 370 | 5 | 20 | 370 | |
| Employee Recognition | 20 | 350 | 35 | 42 | 350 | |
| Transportation | 3,718 | 3,400 | 2,967 | 4,591 | 4,611 | |
| Freight / Shipping | 4,053 | 3,204 | 1,023 | 2,619 | 2,118 | |
| Payment in Lieu of Taxes | 2,508 | 2,695 | 1,622 | 2,337 | 2,433 | |
| Depreciation Expense | 40,840 | 40,902 | 29,440 | 43,730 | 44,824 | |
| Gross Income Tax | 10,000 | 10,795 | 5,500 | 8,500 | 8,543 | |
| Bad Debt Expense | | 3,894 | 3,300 476 | 8,300 476 | 607 | (7) |
| - | 3,272 | | | | | (7) |
| Lease Rental Payments - Principal | 15,561 | 15,960 | 15,960 | 15,960 | 16,359 | (8) |
| Lease - Copiers/Printers Bank Fees - Credit Card | 964 | 479 | 561 | 892 | 884 | |
| Miscellaneous | 3,586 | 3,608 | 2,508 | 3,739 | 3,826 | |
| Total Operating Supplies & Expense | 31,034 | 27,140 | 20,015 | 37,040 | 34,202 | |
| <u> </u> | 187,015 | 190,585 | 121,155 | 175,503 | 186,089 | |
| Total Expenses | 580,160 | 584,893 | 398,628 | 595,996 | 634,853 | |
| Operating Income | 184,192 | 156,549 | 154,167 | 219,127 | 183,741 | |
| Interest | | | | | | |
| Interest Revenue | 761 | 651 | 692 | 1,027 | 1,053 | |
| Interest Expense | (3,008) | (2,627) | (2,625) | (2,624) | (2,232) | (9) |
| Total Interest Revenue (Expense) | (2,247) | (1,976) | (1,933) | (1,597) | (1,179) | |
| Extraordinary Items | | | | | | |
| Gain on Sale of Assets | 0 | 0 | 0 | 0 | 0 | |
| Loss on Sale of Assets | (3,289) | (5,000) | (1,131) | (1,557) | (5,000) | |
| Total Extraordinary Items | (3,289) | (5,000) | (1,131) | (1,557) | (5,000) | |
| Net Margin | 178,656 | 149,573 | 151,103 | 215,973 | 177,563 | |
| | | | | | | |

Notes to Proposed Revenue and Expenses

| Note | Description |
|------|--|
| (1) | The revenue numbers are based on a 2% increase in revenue for 2019. |
| (2) | Estimated amount for miscellaneous contractual services needed by the different departments. |
| (3) | The only projected accounting fees are for the cost of the State Board of Accounts annual audit. |
| (4) | Assumes a 3% increase to be split between inflation and merit. |
| (5) | Due to changes made in the employee make up assumes a 0% increase in group health insurance. |
| (6) | Funding of the Defined Benefit Plan and the Defined Contribution Plan. No increase budgeted. |
| (7) | A bad debt allowance has been set at .25%. |
| (8) | Lease rental principal on municipal building. |
| (9) | Includes a portion for the interest on the lease for the municipal building. |
| | |

Capital Additions

| Item | Class | Description | | Code | Amount | Notes |
|-------|--|--|---|--|--|---------|
| 1 | С | CPE Upgrades - Upg customers to newer and f | grades for a portion of the existing aster equipment. | 2 | 45,000 | |
| 2 | С | | f the IT Budget - The estimated n Utility for IT Functions. | cost 1 | 15,563 | |
| 3 | С | | nce & Upgrades - Annual amoun uired upgrades. This will cover appr | | 13,000 | |
| 4 | В | Fiber Customer Ins | talls - Money for new installs. | 2 | 10,000 | |
| 5 | С | | & Upgrades - Annual amount for upgrades. Air blown Fiber to F | | 10,000 | |
| 6 | С | Tower AP Upgrade upgrade access points to | s - Additional access points, antenna provide faster service. | as or 2 | 7,000 | |
| 7 | С | Backhaul Upgrades radios that feed the d | - To maintain or upgrade the ifferent locations. | 2 | 7,000 | |
| 8 | В | | rades - Upgrade routing and ure for the internet service. | 2 | 1,000 | |
| 9 | С | | f the Administration Vehicle inistrative vehicle replacements in the replacement program. | s - 2 | - | (a),(b) |
| | | | TO | ΓAL | 108,563 | |
| | | | Operational C Other | ash Flow | 15,563 93,000 | |
| | | | TO | ΓAL | 108,563 | |
| Code: | 1 Operation 2 Reserves 3 Bonding 4 Other | Class: nal Cash Flow | C Ongoing Program | mprovement of System - Accomplish for Ir | em Integrity nprovement of System Term & Vehicles/Equi | |

Notes:

- (a) Cost does not reflect money received from sale of old vehicle/equipment.
 (b) Included in 10 year replacement plan.
 (c) Cost estimates provided by engineering consultant.
 (d) May include capitalized labor.

Capital Projects - 5 Years Beyond Fiscal Year 2019

| Item | Description | Projected 2020 | Projected 2021 | Projected 2022 | Projected 2023 | Projected 2024 | Total Amount |
|------|---|----------------|----------------|----------------|----------------|----------------|-----------------|
| | ************************************** | | | | | | |
| 1 | Wireless Customer Equipment | 13,000 | 13,000 | 13,000 | 13,000 | 13,000 | 65,000 |
| | Equipment on customer premises. | | | | | | |
| 2 | 10 Year Vehicle Replacement Program | 2,450 | 2,450 | 0 | 39,600 | 25,000 | 69,500 |
| | Ongoing program and includes telecoms portion of | | | | | | |
| | multi-departmental equipment replacement program- | | | | | | |
| | five of ten years. | | | | | | |
| 3 | CPE Upgrades | 0 | 0 | 50,000 | 0 | 0 | 50,000 |
| | Upgrade existing customer equipment. | | | | | | |
| 4 | Fiber Customer Installs | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 50,000 |
| | Fiber to new businesses. | | | | | | |
| 5 | Fiber Upgrades | 10,000 | 10,000 | 10,000 | 10,000 | 10,000 | 50,000 |
| | Major maintenance and repair. | | | | | | |
| 6 | Tower AP Upgrades | 10,000 | 0 | 10,000 | 0 | 10,000 | 30,000 |
| | Additional access points, antennas or upgrade access poi | nts | | | | | |
| | to provide for faster service. | | | | | | |
| 7 | Backhaul upgrades | 0 | 10,000 | 0 | 10,000 | 10,000 | 30,000 |
| | To maintain or upgrade the radios that feed the remote lo | ocations. | | | | | |
| 8 | IT Budget | 1,050 | 5,950 | 4,550 | 1,050 | 1,050 | 13,650 |
| | See IT capital budget for breakdown. | | | | | | |
| 9 | Router/Switch Upgrades | 0 | 1,000 | 0 | 1,000 | 0 | 2,000 |
| | Upgrade routing and switching infrastructure for the inte | ernet | | | | | |
| | service. | | | | | | |
| | Tota | al 46,500 | 52,400 | 97,550 | 84,650 | 79,050 | 360,150 |

Telecommunications Division

Projected Cash Analysis

| | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|--|-----------|-----------|-----------|-----------|-----------|-----------|
| Total Cash & Investments - Beginning of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 418,974 | 388,013 | 375,431 | 362,434 | 349,890 | 356,423 |
| Add: | | | | | | |
| Projected Operating Income (A) | 818,594 | 834,966 | 851,666 | 868,699 | 886,073 | 903,794 |
| Interest | 1,053 | 1,940 | 1,867 | 1,791 | 1,717 | 1,739 |
| Depreciation & Amortization | 45,431 | 46,794 | 48,198 | 49,643 | 51,133 | 52,667 |
| Less: | | | | | | |
| Projected Operational Expenses (B) | (634,853) | (647,550) | (660,501) | (673,711) | (687,185) | (700,929) |
| Interest on Lease | (2,624) | (2,232) | (1,826) | (1,416) | (554) | (112) |
| Repayment of Loan | (150,000) | (200,000) | (200,000) | (160,000) | (160,000) | (160,000) |
| Estimated Cash & Investments Before Capital Expenditures | | | | | | |
| Not Restricted by Ordinance/Regulation | 496,575 | 421,931 | 414,834 | 447,440 | 441,073 | 453,582 |
| Less: | | | | | | |
| Projected Capital Expenditures | (108,563) | (46,500) | (52,400) | (97,550) | (84,650) | (79,050) |
| | | | | | | |
| Estimated Cash & Investments - End of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 388,013 | 375,431 | 362,434 | 349,890 | 356,423 | 374,532 |
| Less: Two Months of Average Operation Expense | (105,809) | (107,925) | (110,083) | (112,285) | (114,531) | (116,821) |
| Available Cash & Investments - Beginning of Year | | | | | | |
| Not Restricted by Ordinance/Regulation | 282,204 | 267,506 | 252,350 | 237,605 | 241,893 | 257,711 |

⁽A) Prior year plus increase of 2% in 2020 - 2024.

⁽B) Prior year plus increase of 2% in 2020 - 2024 which will need to be monitored by staff.

^{**}If funds permit more will be applied to the loan.

IT Capital Program

2019 Budget - Final

IT 2019 Budget - Final

Capital Additions

| Item | Class | Description | Code | Amount | Department |
|--------|--|---|---------|-------------------------------------|------------|
| 1 | В | Software - Replace the billing/cs system. | 2 | 207,322 | IT |
| 2 | В | Incidental Server/Workstation - Emergency replacement of server/workstation equipment. | | 15,000 | IT |
| | | TOTAL | | 222,322 | |
| | | Operational Cash Flow Other | 222,322 | | |
| Class: | | TOTAL | | 222,322 | |
|] | A Must Accomplish This Year Cod B Accomplish for Improvement of System Integrity C Ongoing Program - Accomplish for Improvement of System Integrity D Ongoing Program - Long Term/Short Term & Vehicles/Equipment | | | Operational Cash F Reserves Bonding | low |

4

Other

Notes:

- (a) Cost does not reflect money received from sale of old vehicle/equipment.
- (b) Included in 10 year replacement plan.
- (c) Cost estimates provided by consultant.
- (d) May include capitalized labor.

IT 2019 Budget - Final

Capital Projects - 5 Years Beyond Fiscal Year 2018

| Item | Description | Projected 2020 | Projected 2021 | Projected 2022 | Projected 2023 | Projected 2024 | Total Amount |
|------|--|----------------|-------------------|-------------------|-------------------|-------------------|-----------------|
| 1 | Incidental Server/Workstation | 15,000 | 15,000 | 15,000 | 15,000 | 15,000 | 75,000 |
| | Emergency replacement of server/workstation equipment. | | | | | | |
| 2 | Server Hardware | 0 | 70,000 | 0 | 0 | 0 | 70,000 |
| | Server infrastructure will be EOL. | | | | | | |
| 3 | Firewall Replacement | 0 | 0 | 30,000 | 0 | 0 | 30,000 |
| | Firewall will be close to EOL. | | | | | | |
| 4 | Core Switch Replacement | 0 | 0 | 20,000 | 0 | 0 | 20,000 |
| | Core Switch will be close to EOL. | | | | | | |
| | | | | | | | |
| | Total | 15,000 | 85,000 | 65,000 | 15,000 | 15,000 | 195,000 |

Vehicle Replacement Plan

2019 Budget - Final

| | | | | Cycle | FY | FY | FY | FY | FY | FY | FY | FY | FY | FY |
|----------|-----------|---------|---------------------------|-------|---------|---------|------|------|--------|---------|--------|--------|------|------|
| Dept. | Year | No. | Description | Years | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Electric | : | | | | | | | | | | | | | |
| Electric | Distribut | tion | | | | | | | | | | | | |
| I. | Light V | ehicles | | | | | | | | | | | | |
| | 2013 | 88 | Dodge Van | 10 | | | | | 12,500 | | | | | |
| | 2016 | 28 | Ford Pick-Up | 10 | | | | | | | | 40,000 | | |
| | 2016 | 81 | Ford F-150 4X4 | 10 | | | | | | | | 40,000 | | |
| 2019 Bu | d 2015 | 34 | Chevy Silverado | 10 | | | | | | | 35,000 | | | |
| II. | Bucket | Trucks | | | | | | | | | | | | |
| | 2016 | 3 | GMC C 6500 | 10 | | | | | | | | | | |
| | 2018 | 17 | Chevy Duramax C 7500 | 10 | | | | | | | | | | |
| | 2009 | 8 | Ford 550 (Service Bucket) | 10 | 190,000 | | | | | | | | | |
| | 2013 | 11 | Line Bucket 45ft | 10 | | | | | | 217,250 | | | | |
| | New | | Service Bucket 37ft | 10 | | | | | | | | | | |
| III | . Line Tr | ucks | | | | | | | | | | | | |
| | 2007 | 19 | International 4300 | 10 | | 230,000 | | | | | | | | |
| | 2017 | 22 | International 4300 | 10 | | | | | | | | | | |
| IV | . Misc. T | rucks | | | | | | | | | | | | |
| | 2008 | 7 | 1T Ford Dump Truck | 10 | | | | | | | | | | |
| v. | Other I | Equipme | ent | | | | | | | | | | | |
| | 2002 | | Pole Trailer | None | | | | | | | | | | |
| | 1985 | | 2PL Wire Trailer | None | | | | | | | | | | |
| | 1997 | | 1PL Wire Trailer | None | 16,000 | | | | | | | | | |
| | 2002 | | Bandit Chipper | None | | | | | | | | | | |
| | | | Backyard Machine | None | | | | | | | | | | |
| | | | Hole Vac | None | | | | | | | | | | |
| | 2002 | | Case DBH4 Trencher | 10 | | | | | | | | | | |
| | 2003 | | Trencher Trailer | 10 | | | | | | | | | | |
| | 2008 | | Forklift Clark | None | | | | | | | | | | |
| | 2009 | | Cable Puller | None | | | | | | | | | | |
| | | | Total | | 206,000 | 230,000 | 0 | 0 | 12,500 | 217,250 | 35,000 | 80,000 | 0 | 0 |

| | | | | Cycle | FY | FY | FY | FY | FY | FY | FY | FY | FY | FY |
|------------------|-------------------------|--------|---------------------------------|-------------|------|---------|--------|------|--------|--------|--------|--------|---------|---------|
| Dept. | Year | No. | Description | Years | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 | 2026 | 2027 | 2028 |
| Вори. | | 110. | Description | Tours | | | | | | | | | | |
| Water: | | | | | | | | | | | | | | |
| Adminis | | | | | | | | | | | | | | |
| I. | | | | | | | | | | | | | | |
| | 2006 | 14 | Ford Escape (1/2) | 10 | | | | | 12,500 | | | | | |
| Water P | lant: | | | | | | | | | | | | | |
| 2019 1 I. | Vehicles | | | | | | | | | | | | | |
| | 2016 | 15 | Dodge with Snow Plow | 10 | | | | | | | | | | 35,000 |
| | 2014 | 31 | Ford Escape | 10 | | | | | | | | 35,000 | | |
| 11. | Other Eq | ninmen | t | | | | | | | | | | | |
| 11. | 2003 | шршен | John Deere Lawn Mower | None | | | 8,500 | | | | | | | |
| | 2005 | | John Deere Z930M | None | | | - , | | | | | | | 8,500 |
| Water D | istribution: | | | | | | | | | | | | | |
| | Vehicles | | | | | | | | | | | | | |
| 1, | 2015 | 10 | 1T Service Truck | 10 | | | | | | | | | 65,000 | |
| | 2015 | 6 | Ford F 350 Service Truck | 10 | | | | | | | | | 65,000 | |
| | 2002 | 35 | Chevy Pickup | 10 | | | 30,000 | | | | | | , | |
| ш | Dump Tr | noke | | | | | | | | | | | | |
| 11. | 2002 | 18 | GMC 2T Dump Truck | 10 | | | | | | 70,000 | | | | |
| | 2004 | 29 | 1 1/2T Ford F450 | 15 | | | | | | 70,000 | 60,000 | | | |
| *** | | | | | | | | | | | | | | |
| 111 | 1. Other Eq 2003 | uıpmen | t John Deer 310 SG Backhoe | None | | 120,000 | | | | | | | | |
| | 2005 | | Case 570MXT Backhoe | None | | 120,000 | | | | | | | | 75,000 |
| | 2004 | | Vemeer | None | | | | | 65,000 | | | | | 75,000 |
| | 2003 | | Sullair | None | | | | | 05,000 | | | 10,000 | | |
| | 1977 | | Bame Backhoe Trailer | - 1 - 1 - 1 | | | | | | 7,000 | | , | | |
| | 1997 | | Trailer | | | | | | | 4,000 | | | | |
| | | | Subtotal Vehicles | | 0 | 0 | 38,500 | 0 | 12,500 | 70,000 | 60,000 | 35,000 | 130,000 | 43,500 |
| | | | Subtotal Other Equipment | | 0 | 120,000 | 0 | 0 | 65,000 | 11,000 | 0 | 10,000 | 0 | 75,000 |
| | | | Total | | 0 | 120,000 | 38,500 | 0 | 77,500 | 81,000 | 60,000 | 45,000 | 130,000 | 118,500 |
| | | | | | | | | | | | | | | |

| | | | | | veineres | 10 1001 10 | - I | | | | | | | |
|------------------|--------------------|-----------|--------------------------|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Dont | Year | No. | Description | Cycle Years | FY 2019 | FY 2020 | FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
| Dept. | | 110. | Description | Tears | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2023 | 2020 | 2021 | 2028 |
| Wastew | | | | | | | | | | | | | | |
| Adminis | | | | | | | | | | | | | | |
| I. | Vehicles | | | 4.0 | | | | | 40.500 | | | | | |
| | 2006 | 14 | Ford Escape (1/2) | 10 | | | | | 12,500 | | | | | |
| Wastew | ater Treatn | nent Plan | t: | | | | | | | | | | | |
| 2019] I. | Vehicles | | | | | | | | | | | | | |
| | 2001 | 12 | Dodge Ram with Snow Plow | 10 | | | | 50,000 | | | | | | |
| | 2007 | 37 | GMC Sierra | 10 | | | | | 35,000 | | | | | |
| II | . Other Eq | uipment | | | | | | | | | | | | |
| | 1988 | | Bunton Mower | None | | | | 8,500 | | | | | | |
| | 2008 | | Kubota Mower | None | | | | | | | | 8,500 | | |
| | 2011 | | Kubota Mower | 7 | | | 17,000 | | | | | | | |
| | 2002 | | Toro Z Master | None | | | | 8,500 | | | | | | |
| | 2011 | | Toro Z Master | 10 | | | | | | 15,000 | | | | |
| | 1987 | | Deutz / Allis Tractor | None | | | | 17,000 | | | | | | |
| | 2015 | | Com PRO Trailer | None | | | | | | | | | | 2,700 |
| | 2008 | | Kubota RTV900 | None | | | | | 15,000 | | | | | |
| Sewer M | Iaintenance | e: | | | | | | | | | | | | |
| I. | Vehicles | | | | | | | | | | | | | |
| | 2014 | 24 | Ford Escape | 10 | | | | | | | | | 35,000 | |
| | 2016 | 2 | Ford | 10 | | | | | 60,000 | | | | | |
| | 2008 | 26 | Ford F 350 Super Duty | 10 | | | | | | | | 350,000 | | |
| | 2003 | 23 | 3/4T Camera Van | 10 | | | | | | | | | | 130,000 |
| | 2015 | 27 | Ford | 10 | | 120,000 | | | | | | | | |
| | | | 2nd Crane Truck | | | | | | | | | | | |
| II | . Dump Tr | rucks | | | | | | | | | | | | |
| | 2002 | 13 | Ford F 650 2T Dump | 10 | | | | | | 70,000 | | | | |
| | 2009 | 25 | Ford F 450 Dump | 10 | | | | | | | 60,000 | | | |
| II | I. Other Eq | uipment | | | | | | | | | | | | |
| | 2002 | • | Air Compressor | None | | | | | | | | 10,000 | | |
| | 2000 | 36 | Vactor | 10 | | | | | | | | | | 230,000 |
| | 2009 | | Case Backhoe 580 Super | 10 | | | | | | | | | 120,000 | |
| | 2002 | | Liftstation Generator | None | | | | | | | | 12,000 | | |
| | 2002 | | Case 85 XT Skid Steer | None | | | | | | | 65,000 | | | |
| | 2002 | | Skid Steer Trailer | None | | | | | | | 7,000 | | | |
| | | | Subtotal Vehicles | | 0 | 120,000 | 0 | 50,000 | 107,500 | 70,000 | 60,000 | 350,000 | 35,000 | 130,000 |
| | | | Subtotal Other Equipment | | 0 | 0 | 17,000 | 34,000 | 15,000 | 15,000 | 72,000 | 30,500 | 120,000 | 232,700 |
| | | | Total | | 0 | 120,000 | 17,000 | 84,000 | 122,500 | 85,000 | 132,000 | 380,500 | 155,000 | 362,700 |
| | | | | | | | | | | | | | | |

| Dept. | Year | No. | Description | Cycle Years | FY 2019 | FY 2020 | FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
|---------|--------------|-----|--------------------|----------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Telecom | munication | | | | | | | | | | | | | |
| I. | Vehicles | | | | | | | | | | | | | |
| | 2014 | 51 | Ford E Series E150 | 8 | | | | | 25,000 | | | | | |
| | 2014 | 85 | Ford E Series E150 | 8 | | | | | 12,500 | 25,000 | | | | |
| | | | Total | | 0 | 0 | 0 | 0 | 37,500 | 25,000 | 0 | 0 | 0 | 0 |
| 2019 Bu | dget - Final | | | | | | | | | | | | | |

| Year | No. | Description | Dept. | Cycle Years | FY 2019 | FY 2020 | FY 2021 | FY 2022 | FY 2023 | FY 2024 | FY 2025 | FY 2026 | FY 2027 | FY 2028 |
|-----------|--|---|----------|--|--|---|---|---|---|--|--|--|--|---|
| eous: | | | | | | | | | | | | | | |
| chnicians | : | | | | | | | | | | | | | |
| Vehicles | | | | | | | | | | | | | | |
| 2017 | 16 | Ford F150 | Metering | 10 | | | | 12,500 | | | | | 30,000 | |
| 2017 | 80 | Ford F150 | Metering | 10 | | | | | | | | | 30,000 | |
| 2018 | | Ford F150 | Metering | 10 | | | | | | | | | | |
| 2018 | 21 | Ford F150 | Metering | 10 | | | | | | | | | | |
| 2013 | 20 | Ford Escape | TA | 10 | | | | | 25,000 | | | | | |
| Locator | Vehicles | | | | | | | | | | | | | |
| 2018 | 33 | Ford | | 10 | | | | | | | | | | |
| ration: | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | |
| | | * | • | | | | 35,000 | | | | | | | |
| 2014 | 1 | Jeep Cherokee | GM | 5 | | 35,000 | | | 30000 | | | | | |
| | | | Total | | 0 | 35,000 | 35,000 | 12,500 | 55,000 | 0 | 0 | 0 | 60,000 | 0 |
| | vehicles 2017 2018 2018 2013 Locator 2018 ration: | Continue Continue | Continue | Contain Cont | Year No. Description Dept. Years Reous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 2018 Ford F150 Metering 10 2018 21 Ford F150 Metering 10 2013 20 Ford Escape TA 10 Locator Vehicles 2018 33 Ford 10 ration: Vehicles 2010 90 GMC Pick-Up Facility 10 2014 1 Jeep Cherokee GM 5 | Year No. Description Dept. Years 2019 Reous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 2017 80 Ford F150 Metering 10 2018 Ford F150 Metering 10 2013 20 Ford Escape TA 10 Locator Vehicles 2018 33 Ford 10 ration: Vehicles 2010 90 GMC Pick-Up Facility 10 2014 1 Jeep Cherokee GM 5 | Year No. Description Dept. Years 2019 2020 Reous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 2018 Ford F150 Metering 10 2018 21 Ford F150 Metering 10 2013 20 Ford Escape TA 10 Locator Vehicles 2018 33 Ford 10 ration: Vehicles 2010 90 GMC Pick-Up Facility 10 2014 1 Jeep Cherokee GM 5 35,000 | Year No. Description Dept. Years 2019 2020 2021 teous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 2018 Ford F150 Metering 10 2018 21 Ford F150 Metering 10 2013 20 Ford Escape TA 10 Locator Vehicles 2018 33 Ford 10 ration: Vehicles 2010 90 GMC Pick-Up Facility 10 35,000 2014 1 Jeep Cherokee GM 5 35,000 | Year No. Description Dept. Years 2019 2020 2021 2022 Reous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 12,500 2018 Ford F150 Metering 10 10 10 10 2018 21 Ford F150 Metering 10 | Year No. Description Dept. Years 2019 2020 2021 2022 2023 teous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 12,500 2017 80 Ford F150 Metering 10 2018 2018 Ford F150 Metering 10 2018 2018 Ford F150 Metering 10 25,000 25,000 25,000 Locator Vehicles 2018 33 Ford 10 25,000 25,000 25,000 25,000 2010 90 GMC Pick-Up Facility 10 35,000 35,000 30000 30000 2014 1 Jeep Cherokee GM 5 35,000 30000 30000 | Year No. Description Dept. Years 2019 2020 2021 2022 2023 2024 teous: chnicians: Vehicles 2017 16 Ford F150 Metering 10 12,500 2017 80 Ford F150 Metering 10 2018 21 Ford F150 Metering 10 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 25,000 2010 90 GMC Pick-Up Facility 10 35,000 35,000 30000 <td> No. Description Dept. Years 2019 2020 2021 2022 2023 2024 2025 </td> <td>Year No. Description Dept. Years 2019 2020 2021 2022 2023 2024 2025 2026 Reous: choices Vehicles 2017 16 Ford F150 Metering 10 12,500</td> <td> Year No. Description Dept. Years 2019 2020 2021 2022 2023 2024 2025 2026 2027 </td> | No. Description Dept. Years 2019 2020 2021 2022 2023 2024 2025 | Year No. Description Dept. Years 2019 2020 2021 2022 2023 2024 2025 2026 Reous: choices Vehicles 2017 16 Ford F150 Metering 10 12,500 | Year No. Description Dept. Years 2019 2020 2021 2022 2023 2024 2025 2026 2027 |